



# Highlights

- Rental income of 854 million (783 million)
  - o CPI growth and finalised projects
- Net income from property management of 350 million (445 million)
  - o Higher interest costs
- Net value changes of -2,063 million (-857 million)
  - Net yield up 62 bps from peak valuations in Q1 2022
- Loss before tax of 1,739 million (413 million) \_
- Net letting of -1 million (64 million)
- Finalised four development projects, started up two newbuild projects
- Divestment of two properties with gross asset value of 1,473 million \_
- Extended three bank facilities totalling 6.5 billion in June/July

# Rental income

(NOKm)

1000

800

600

400

200

0



Property management

-95 mill.

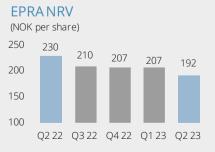


Net income from PM



**EPRA NRV** 

-16 %



# Key figures

| All amounts in NOK million                             | Q2-23    | Q2-22  | YTD Q2-23 | YTD Q2-22 | 2022   | 2021   | 2020    |
|--------------------------------------------------------|----------|--------|-----------|-----------|--------|--------|---------|
| Rental income                                          | 854      | 783    | 1 726     | 1 564     | 3 158  | 2 508  | 2 353   |
| Change period-on-period                                | 9 %      | 30 %   | 10 %      | 31 %      | 26 %   | 7 %    | 1 %     |
| Net operating income                                   | 787      | 723    | 1 584     | 1 440     | 2 895  | 2 274  | 2 1 4 2 |
| Change period-on-period                                | 9 %      | 34 %   | 10 %      | 34 %      | 27 %   | 6 %    | 0 %     |
| Net income from property management <sup>1)</sup>      | 350      | 445    | 741       | 877       | 1 603  | 1 534  | 1 451   |
| Change period-on-period                                | -21 %    | 20 %   | -16 %     | 19 %      | 5 %    | 6 %    | -1 %    |
| Net value changes <sup>1)</sup>                        | -2 063   | -857   | -2 515    | 2 288     | -2 046 | 5 264  | 5 705   |
| Change period-on-period                                | 141 %    | -213 % | -210 %    | 40 %      | -139 % | -8 %   | 192 %   |
| Profit/loss before tax                                 | -1 739   | -413   | -1 809    | 3 170     | -467   | 6 825  | 7 274   |
| Change period-on-period                                | 321 %    | -137 % | -157 %    | 31 %      | -107 % | -6 %   | 95 %    |
| Profit/loss after tax                                  | -1 331   | -327   | -1 383    | 2 488     | -569   | 5 373  | 5 696   |
| Change period-on-period                                | 307 %    | -137 % | -156 %    | 31 %      | -111 % | -6 %   | 77 %    |
| Market value of the property portfolio <sup>1)</sup>   | 73 899   | 82 229 | 73 899    | 82 229    | 78 571 | 67 547 | 56 746  |
| Net nominal interest-bearing debt <sup>1)</sup>        | 39 1 4 9 | 40 172 | 39 1 4 9  | 40 172    | 40 578 | 26 594 | 20 930  |
| EPRA LTV <sup>1)</sup>                                 | 53.4 %   | 49.6 % | 53.4 %    | 49.6 %    | 52.8 % | 40.6 % | 37.0 %  |
| Effective leverage <sup>1)</sup>                       | 50.5 %   | 47.2 % | 50.5 %    | 47.2 %    | 50.1 % | 38.4 % | 36.4 %  |
| Interest coverage ratio – last 12 months <sup>1)</sup> | 2.04     | 3.32   | 2.04      | 3.32      | 2.48   | 3.68   | 3.50    |
| Average outstanding shares (million)                   | 182.1    | 182.1  | 182.1     | 182.1     | 182.1  | 182.1  | 182.1   |
| All amounts in NOK per share                           | Q2-23    | Q2-22  | YTD Q2-23 | YTD Q2-22 | 2022   | 2021   | 2020    |
| EPRA NRV <sup>1)</sup>                                 | 192      | 230    | 192       | 230       | 207    | 218    | 189     |
| Change period-on-period                                | -16 %    | 16%    | -16 %     | 16%       | -5 %   | 15 %   | 23 %    |
| EPRA NTA <sup>1)</sup>                                 | 190      | 227    | 190       | 227       | 205    | 216    | 187     |
| Change period-on-period                                | -17 %    | 16%    | -17 %     | 16%       | -5 %   | 15 %   | 23 %    |
| EPRA Earnings <sup>1)</sup>                            | 1.39     | 1.80   | 2.95      | 3.55      | 6.45   | 6.07   | 5.73    |
| Change period-on-period                                | -23 %    | 24 %   | -17 %     | 22 %      | 6 %    | 6%     | -1 %    |
| Cash Earnings <sup>1)</sup>                            | 1.90     | 2.33   | 4.03      | 4.68      | 8.63   | 8.32   | 7.83    |
| Change period-on-period                                | -18 %    | 16%    | -14 %     | 16 %      | 4%     | 6 %    | -2 %    |
| Dividend <sup>2)</sup>                                 | TBD      | 2.60   | TBD       | 2.60      | 5.10   | 5.10   | 4.90    |
| Change period-on-period                                | TBD      | 4%     | TBD       | 4%        | 0 %    | 4 %    | 4%      |

Reference  $^{1)}\mbox{Refer to section "Alternative performance measures" for calculation of the key figure$ 

<sup>2)</sup> Entra has a policy of semi-annual dividends. Entra will resolve and communicate dividend for the first half of 2023 in October 2023. The resolution will be affected by the development in the financing and property market, and the decision may be to retain up to 100 % of the cash flow in order to strengthen the company's balance sheet

# Financial development

# Results

# **Rental income**

Rental income was up 9 per cent from 783 million in Q2 2022 to 854 million in Q2 2023, and 10 per cent from 1,564 to 1,726 for the first six months of 2023. The changes in rental income are explained by the factors in the income bridge below.

| All amounts in NOK million           | Q2-22<br>Q2-23 | YTD Q2-22<br>YTD Q2-23 |
|--------------------------------------|----------------|------------------------|
|                                      |                |                        |
| Rental income previous period        | 783            | 1 564                  |
| Finalised development projects       | 46             | 95                     |
| Vacated properties for redevelopment | 0              | -10                    |
| Acquisitions                         | 0              | 18                     |
| Divestments                          | -16            | -34                    |
| CPI growth                           | 48             | 89                     |
| Like-for-like growth above CPI       | -8             | -7                     |
| Other                                | 1              | 12                     |
| Rental income                        | 854            | 1 726                  |

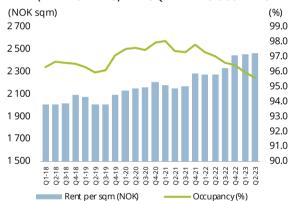
Net contribution from development projects was 46 million compared to the same quarter last year. During the last 12 months, Entra has finalised several redevelopment and newbuild projects, contributing a total of 46 million on rental income compared to the same quarter last year. Divestments reduced rental income in the quarter by 16 million.

Compared to Q2 last year, rental income has been positively affected by an underlying like-for-like growth of 5.3 per cent (40 million). The CPI adjustment was 6.5 per cent (48 million). The like-for-like growth is lower than the CPI adjustment due to

reduced occupancy in the period. Near all of Entra's lease contracts are 100 per cent linked to positive changes in CPI. The annual adjustment is mostly made on a November to November basis, effective 1 January the following year.

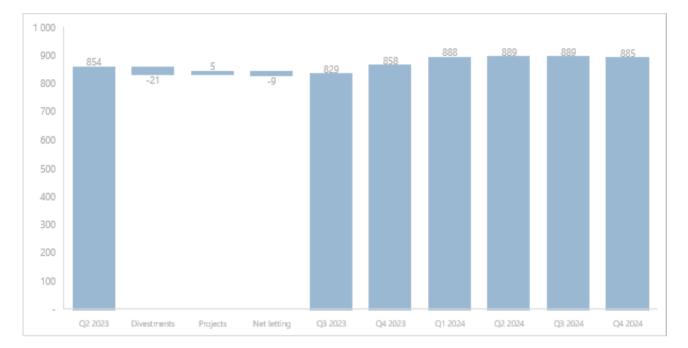
Other effects of 1 million is mainly related to one lease buyout agreement in the quarter.

Average 12 months rolling rent per square meter was 2,465 (2,274) as of 30.06.23. The increase in 12 months rolling rent over the last four quarters is mainly a result of acquisitions and finalised projects with higher income per sqm.



RENT (12M ROLLING) PER SQM AND OCCUPANCY RATE

Compared to the same quarter last year, the occupancy rate went down by 140 basis points to 95.6 per cent (97.0 per cent as of 30.06.22). The market rental income assessment of vacant space as of 30.06.23 is estimated to 162 million on an annualised basis.



#### RENTAL INCOME DEVELOPMENT

The graph above shows the estimated development of contracted rental income based on all reported events, including income effect from acquisitions and divestments, development projects, net letting based on new and terminated contracts in the management portfolio, and other effects such as estimated CPI adjustments. CPI adjustment with effect for 2024 is estimated to 5.0 per cent. The graph does not reflect any letting targets on the vacant areas in the portfolio or on contracts that will expire, where the outcome of any renegotiation process is not known, i.e., not yet reported in "Net letting". The graph therefore does not constitute a forecast, but rather aims to demonstrate the rental income trend in the existing contract portfolio on the balance sheet date based on all reported events. There is upside in the above graph with regards to letting of vacant space and potential rent uplift on a relatively large share of tenant renegotiations in 2023, but also a possible downside of up to 50 million in rental income for 2023 compared to the graph above if these leases are not renewed.

# **Operating costs**

Total operating costs amounted to 67 million (60 million) in the quarter and 142 million (124 million) in the first six months of 2023, and is split as follows:

| All amounts in NOK<br>million | Q2-23 | Q2-22 | YTD<br>Q2-23 | YTD<br>Q2-22 |
|-------------------------------|-------|-------|--------------|--------------|
| Maintenance                   | 7     | 5     | 11           | 10           |
| Tax, leasehold, insurance     | 18    | 18    | 37           | 35           |
| Letting and prop. adm.        | 23    | 21    | 52           | 46           |
| Direct property costs         | 19    | 16    | 41           | 32           |
| Operating costs               | 67    | 60    | 142          | 124          |

The increase in direct property costs is mainly driven by increased vacancy. For areas occupied by tenants, the tenants are paying the full energy costs.

### Net operating income

As a consequence of the effects explained above, net operating income came in at 787 million (723 million) in the

quarter and 1,584 million (1,440 million) for the first six months of 2023.

### Other revenues and other costs

Other revenues were 27 million (26 million) in the quarter and 45 million (47 million) for the first six months of 2023, while other costs were 19 million (22 million) in the quarter and 31 million (41 million) for the first six months of 2023. Other revenue and other costs mainly consists of additional services provided to tenants and income and costs related to inventory properties (properties in the Bryn portfolio which will be zoned for residential development and subsequently sold to a third party at a predetermined price).

# Administrative costs

Administrative costs amounted to 48 million (44 million) in the quarter and 97 million (109 million) for the first six months of 2023. The decrease is mainly driven by one-off costs in the first quarter of 2022 of 14 million following the acquisition of Oslo Areal in January 2022.

### Share of profit from associates and JVs

| All amounts in NOK<br>million              | Q2-23 | Q2-22 | YTD<br>Q2-23 | YTD<br>Q2-22 |
|--------------------------------------------|-------|-------|--------------|--------------|
| Income from property<br>management         | -2    | -1    | 0            | -8           |
| Other income and costs                     | -27   | -6    | -24          | -8           |
| Changes in market value                    | -2    | -1    | -13          | 5            |
| Gain on sale of JV                         | 0     | 6     | 0            | 6            |
| Tax                                        | 3     | 1     | 2            | 1            |
| Share of profit from<br>associates and JVs | -28   | -2    | -35          | -3           |

Share of profit from associates and JVs in the quarter is negative in the quarter. See the section Partly owned companies for a detailed breakdown of the results from associates and JVs.

# Net realised financials

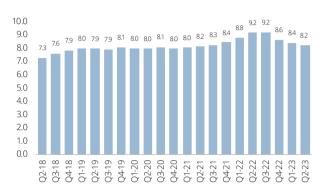
| All amounts in NOK<br>million         | Q2-23 | Q2-22 | YTD<br>Q2-23 | YTD<br>Q2-22 |
|---------------------------------------|-------|-------|--------------|--------------|
| Interest and other<br>finance income  | 2     | 3     | 12           | 5            |
| Interest and other<br>finance expense | -396  | -240  | -772         | -457         |
| Net realised financials               | -394  | -238  | -761         | -452         |

Net realised financials have increased in the second quarter and first half of 2023 mainly due to higher average Nibor interest rates on floating rate debt.

# Net income and net income from property management

Net income came in at 324 million (444 million) in the quarter and 706 million (882 million) for the first six months of 2023. Net income from property management was 350 million (445 million) in the quarter and 741 million (877 million) in the first half of 2023. This represents a decrease of 21 per cent from the second quarter in 2022 and 16 per cent from the first six months of 2022, mainly driven by higher financing costs. For calculation of Net income from property management, see the section Alternative performance measures.

Net Income from property management per share (Annualised, rolling 4 quarters)



### Value changes

Net value changes amounted to -2,063 million (-857 million) in the quarter, and -2,515 million (2,288 million) for the first six months of 2023.

The quarterly valuation of all assets in the property portfolio by two external appraisers, resulted in negative changes in value of investment properties of 2,466 million (1,040 million). The negative value change is predominantly due to an adjustment of the appraisers' estimated required rate of return due to higher market financing costs, with some offsetting effects on the value changes from other factors such as market rent expectations due to higher expected CPI adjustments.

Changes in value of financial instruments were 403 million (183 million) in the quarter, mainly explained by higher long-term interest rates.

### Tax

Tax payable amounted to 3 million (21 million) in the second quarter and 7 million (25 million) in the first half of 2023. The change in deferred tax was 412 million (107 million) in the quarter and 433 million (-658 million) in the first half of 2023. The tax payable occurs in the partly owned subsidiary Papirbredden Eiendom in Drammen. Entra with wholly owned subsidiaries is not in a tax payable position.

### Profit/loss

Loss before tax was 1,739 million (413 million) in the quarter and 1,809 million (profit of 3,170 million) for the first six months of 2023, mainly due to the changes in value of investment properties more than off-setting the healthy operating performance. Loss after tax was 1,331 million (327 million) in the quarter and 1,383 million (2,488 million) year to date 2023, which also equals the comprehensive income for the period.

### **EPRA Earnings**

EPRA Earnings amounted to 252 million (327 million) in the quarter and 537 million (646 million) for the first six months of 2023.

# Balance sheet

The Group's assets amounted to 78,200 million (85,703 million) as of 30.06.23. Of this, investment properties amounted to 73,913 million (82,294 million).

Long-term receivables and other assets, including other operating assets, which until 2023 was presented as a separate line item, increased to 909 million (686 million) at the end of the quarter due to a 250 million seller credit in relation to the divestment of Akersgata 51 and Tordenskiolds gate 6.

Inventory properties of 478 million (474 million) at the end of the quarter relates to the properties expected to be zoned for residential development at Bryn in Oslo, and subsequently sold to a third party at a predetermined price.

Other receivables and other current assets increased to 576 million (380 million) at the end of the quarter due to a 184 million seller credit in relation to the divestment of Sørkedalsveien 6.

Borrowings were 39,015 million (40,008 million) as of 30.06.23, of which 21,619 million were bank financing and 17,396 million were bonds outstanding.

Book equity totalled 29,789 million (35,225 million) at 30.06.23. EPRA NRV per share was 192 (230) and EPRA NTA 190 (227).

# Cash flow statement

Net cash flows from operating activities came in at 309 million (315 million) in the quarter and 668 million (779 million) for the first six months of 2023. The decrease in net income from property management is to a large extent offset by working capital movements and other timing effects.

The net cash flows from investment activities were 1,446 million (-702 million) in the quarter and 1,376 million (-13,840 million) for the first six months of 2023. Proceeds from property transactions of 2,059 million (94 million) in the quarter is related to the divestment of Akersgata 51, Tordenskiolds gate 6 and Sørkedalsveien 6. The cash effect from investment in and upgrading of investment properties was -610 million (-754 million).

Net cash flows from financing acitivites were -1,832 million (366 million) in the quarter and -2,027 million (12,900 million) year to date 2023. During the quarter, Entra had a net decrease in bond and commercial paper financing of 470 million and 900 million, respectively, partly offset by a net increase in bank financing of 29 million.

The net change in cash and cash equivalents was -77 million (-21 million) in the quarter and 17 million (-161 million) for the first six months of 2023.

# Financing

In the second quarter, Entra has extended bank credit facilities with a total volume of 5,500 million, bringing average weighted maturity for these facilities to 3.0 years. In July, Entra extended a short-term bank credit facility of 1,000 million into a new 3-year maturity.

As of 30.06.23, net nominal interest-bearing debt after deduction of liquid assets of 242 million (147 million) was 39,149 million (40,172 million).

Effective leverage as of 30.06.23 was 50.5 per cent (47.2 per cent) and EPRA LTV was 53.4 per cent (49.6 per cent).

The average remaining term for the Group's debt portfolio was 4.3 years at 30.06.23 (4.2 years as of 30.06.22 and 4.1 years as of 31.03.23). The calculation takes into account that available long-term credit facilities can replace short-term debt.

Entra's financing is mainly based on negative pledge of the Group's assets, which enables a broad and flexible financing mix. As of 30.06.23, approximately 87 per cent of the Group's assets were non-pledged, and 45 per cent (49 per cent) of the Group's financing came from debt capital markets.

### Maturity profile and composition interest-bearing debt

| Maturity profile                    | 0-1 yrs | 1-2 yrs | 2-3 yrs | 3-4 yrs | 4+ yrs | Total  | %   |
|-------------------------------------|---------|---------|---------|---------|--------|--------|-----|
| Commercial papers (NOKm)            | 0       | 0       | 0       | 0       | 0      | 0      | 0   |
| Bonds (NOKm)                        | 1 608   | 600     | 1 579   | 4 044   | 9 915  | 17 746 | 45  |
| Bank loans (NOKm)                   | 944     | 0       | 9 670   | 10 032  | 1 000  | 21 646 | 55  |
| Total (NOKm)                        | 2 552   | 600     | 11 249  | 14 076  | 10 915 | 39 392 | 100 |
| Unutilised credit facilities (NOKm) | 310     | 0       | 1 330   | 5 605   | 0      | 7 245  |     |
| Unutilised credit facilities (%)    | 4       | 0       | 18      | 77      | 0      | 100    |     |

# Financing status, policy and financial covenants

| All amounts in NOK millions                                        | 30.06.2023 | Internal finance policy     | Financial covenant |
|--------------------------------------------------------------------|------------|-----------------------------|--------------------|
|                                                                    |            |                             |                    |
| EPRA LTV (Loan-to-value)                                           | 53.4 %     | Below 50 per cent over time | Below 75 per cent  |
| Effective Leverage                                                 | 50.5 %     | N/A                         | N/A                |
| Interest coverage ratio (ICR) – last 12 months <sup>1)</sup>       | 2.04x      | Min. 1.80x                  | Min. 1.40x         |
| Debt maturities <12 months                                         | 6 %        | Max 30 %                    | N/A                |
| Maturity of hedges <12 months                                      | 48 %       | Max 60 %                    | N/A                |
| Average time to maturity of interest rate hedge portfolio          | 4.5 years  | N/A                         | N/A                |
| Average interest rate hedge maturity of the Group's debt portfolio | 2.6 years  | 2-6 years                   | N/A                |
| Back-stop of short-term interest-bearing debt                      | 315 %      | Min. 100 %                  | N/A                |
| Average time to maturity (debt)                                    | 4.3 years  | Min. 3 years                | N/A                |

<sup>1)</sup> From Q4 2022, Entra reports ICR for last 12 months in line with the Group's financial covenants. Refer to section "Alternative performance measures" for the calculation.

## Interest rates and maturity structure

The average nominal interest rate<sup>1)</sup> of the debt portfolio was 3.96 per cent (2.49 per cent) as at 30.06.23. The change in average interest rate mainly stems from higher market interest rates. The average effective interest rate of the debt portfolio was 4.11 per cent as of 30.06.23. The effective interest rate is higher than the nominal interest rate mainly due to bond issuances below par value.

As of 30.06.23, Entra's portfolio of fixed interest rate hedges had a total volume of 22,239 million (22,634 million) and an average term to maturity of 4.5 years (5.0 years). 52 per cent (50 per cent) of the Group's debt financing was hedged at a fixed interest rate as at 30.06.23. As of 30.06.23, credit margins for the debt portfolio had an weighted average fixed term of 2.3 years (2.6 years).

The Group manages interest rate risk through floating-to-fixed interest rate swaps and fixed rate bonds. The table below shows the maturity profile and contribution from these fixed rate instruments, as well as the maturity profile for credit margins on debt.

|            | Fixed rate instruments <sup>2</sup> |                      | Forward starting swaps <sup>3</sup> |                      |                  | Average credit margin |                      |  |
|------------|-------------------------------------|----------------------|-------------------------------------|----------------------|------------------|-----------------------|----------------------|--|
|            | Amount<br>(NOKm)                    | Interest rate<br>(%) | Amount                              | Interest rate<br>(%) | Tenor<br>(years) | Amount<br>(NOKm)      | Credit<br>margin (%) |  |
|            |                                     |                      |                                     |                      |                  |                       |                      |  |
| <1 year    | 250                                 | 3.66                 | 200                                 | 1.75                 | 7.0              | 13 634                | 1.52                 |  |
| 1-2 years  | 3 100                               | 2.77                 | 1 400                               | 2.51                 | 7.0              | 600                   | 0.64                 |  |
| 2-3 years  | 3 879                               | 2.04                 |                                     |                      |                  | 6 479                 | 1.06                 |  |
| 3-4 years  | 3 410                               | 1.96                 |                                     |                      |                  | 7 764                 | 0.75                 |  |
| 4-5 years  | 3 200                               | 1.82                 |                                     |                      |                  | 2 000                 | 0.84                 |  |
| 5-6 years  | 0                                   | 0.00                 |                                     |                      |                  | 1 700                 | 0.40                 |  |
| 6-7 years  | 5 500                               | 1.98                 |                                     |                      |                  | 4 500                 | 0.57                 |  |
| 7-8 years  | 100                                 | 1.75                 |                                     |                      |                  | 2 215                 | 0.55                 |  |
| 8-9 years  | 1 200                               | 2.80                 |                                     |                      |                  | 500                   | 0.85                 |  |
| 9-10 years | 0                                   | 0.00                 |                                     |                      |                  | 0                     | 0.00                 |  |
| >10 years  | 0                                   | 0.00                 |                                     |                      |                  | 0                     | 0.00                 |  |
| Total      | 20 639                              | 2.15                 | 1 600                               | 2.41                 | 7.0              | 39 392                | 1.02                 |  |

<sup>1)</sup> Average floating interest rate (Nibor) is 3.81 per cent as of 30.06.23. It is impacted by Nibor interest rate fixings, both in terms of duration and fixing date

<sup>2)</sup> Excluding forward starting swaps and credit margins on fixed rate bonds (credit margins are displayed in the table to the right)

<sup>3)</sup> The table displays future starting point, notional principle amount, average fixed rate and tenor for forward starting swaps

# The property portfolio

Entra's management portfolio consists of 92 properties with a total area of approximately 1.4 million square meters. As of 30.06.23, the management portfolio had a market value of 71.0 billion. The occupancy rate was 95.6 per cent (97.0 per cent). The weighted average lease term for the Group's leases was 6.2 years (6.2 years) for the management portfolio and 6.4 years (6.5 years) when the project portfolio is included. For the management portfolio, the public sector represents approximately 57 per cent (57 per cent) of the total rental income. The entire property portfolio consists of 99 properties with a market value of 73.9 billion.

All of Entra's properties have in the quarter been valued by two external appraisers: Newsec and Cushman & Wakefield Realkapital. The market value of the portfolio in Entra's balance sheet is based on the average of the appraisers' valuation. Valuation of the management portfolio is performed on a property-by-property basis, using individual DCF models and taking into account the property's current characteristics combined with the external appraiser's estimated required rate of return and expectations on future market development.

The market value is defined as the external appraiser's estimated transaction value of the individual properties on valuation date. The project portfolio and development sites are valued based on the same principles, but with deduction for remaining investments and perceived risk as of valuation date. Unzoned land is valued based on the appraisers' assumptions on the market value of the land using the best estimate on the zoning and development process.

Year-on-year, the portfolio net yield has increased from 3.92 per cent to 4.51 per cent. From 31 December 2022, the net yield has increased by 21 basis points from 4.30 per cent. 12 months rolling rent per square meter increased from 2,274 to 2,465, mainly driven by CPI growth, acquisitions and projects that are finalised in Central Oslo.

The market rent per square meter has increased by 6.4 per cent from the second quarter of 2022, from 2,476 to 2,634.

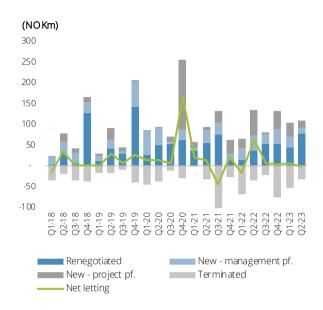
|                         | Properties | Area      | Occupancy | Wault  | Mark   | et value  | 12 month | s rolling rent | Net yield <sup>1)</sup> | Mark   | et rent   |
|-------------------------|------------|-----------|-----------|--------|--------|-----------|----------|----------------|-------------------------|--------|-----------|
|                         | (#)        | (sqm)     | (%)       | (year) | (NOKm) | (NOK/sqm) | (NOKm)   | (NOK/sqm)      | (%)                     | (NOKm) | (NOK/sqm) |
| Oslo                    | 51         | 817 150   | 95.7      | 6.4    | 49 179 | 60 184    | 2 237    | 2 737          | 4.25                    | 2 419  | 2 960     |
| Bergen                  | 10         | 143 391   | 95.2      | 4.7    | 6 769  | 47 205    | 344      | 2 398          | 4.65                    | 389    | 2 716     |
| Trondheim               | 13         | 187 593   | 93.4      | 5.2    | 6 799  | 36 243    | 378      | 2 017          | 5.11                    | 396    | 2 1 1 2   |
| Sandvika                | 10         | 132 785   | 96.5      | 5.8    | 4 479  | 33 731    | 263      | 1 983          | 5.57                    | 254    | 1 913     |
| Drammen                 | 6          | 61 293    | 97.4      | 8.9    | 2 234  | 36 451    | 125      | 2 046          | 5.23                    | 119    | 1 936     |
| Stavanger               | 2          | 54 216    | 99.4      | 7.1    | 1 539  | 28 394    | 95       | 1 747          | 5.60                    | 102    | 1 880     |
| Management<br>portfolio | 92         | 1 396 428 | 95.6      | 6.2    | 70 999 | 50 843    | 3 442    | 2 465          | 4.51                    | 3 679  | 2 634     |
| Project portfolio       | 4          | 61 573    |           | 11.6   | 2 369  | 38 479    |          |                |                         |        |           |
| Development sites       | 3          | 89 587    |           | 0.0    | 531    | 5 923     |          |                |                         |        |           |
| Property portfolio      | 99         | 1 547 589 |           | 6.4    | 73 899 | 47 751    |          |                |                         |        |           |

<sup>1)</sup> See the section "Definitions". The calculation of net yield is based on the appraisers' assumption of ownership costs, which at 30.06.23 is 6.5 per cent of market rent.

# Letting activity

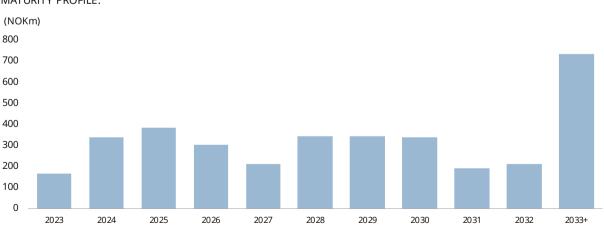
During the second quarter, Entra signed new and renegotiated leases with an annual rent totaling 109 million (44,800 sqm), of which 14 million is attributable to the project portfolio. Lease contracts with an annual rent of 34 million (14,500 square meters) were terminated in the quarter. Net letting came in negative 1 million (positive 64 million) in the quarter.

Net letting is calculated as the annualised rent of new lease contracts plus lease-up on renegotiated contracts less terminated contracts. The timing difference between net letting in the management portfolio in the quarter and its effect on the financial results is normally 6-12 months, while new contracts signed in the project portfolio tend to have an even later impact on the results. Reference is made to the project development section for further information regarding project completion.



#### Largest new and renegotiated contracts

- New 10-year contract with Mestergruppen for 5,000 sqm in Brynsengfaret 6 in Oslo
- Renegotiated 2-year contract with The Norwegian Labour and Welfare Organization for 5,700 sqm in Hagegata 23 in Oslo
- Renegotiated 2-year contract with Gouda for 3,900 sqm in Schweigaards gate 6-14 in Oslo
- Renegotiated 4-year contract with Advania for 2,600 sqm in Pilestredet 33 in Oslo
- Renegotiated 6-year contract with Essity for 1,200 sqm in Fredrik Selmers vei 6 in Oslo
- New 10-year contract with Plan International for 900 sqm in Storgata 51 in Oslo



# MATURITY PROFILE:

# Investments and divestments

Entra has invested a total of 457 million (709 million) in the portfolio of investment properties in the second quarter, and 988 million (14,881 million) in the first six months of 2023. The decomposition of the investments is as follows:

| All amounts in NOK million                            | Q2-23 | Q2-22 | YTD Q2-23 | YTD Q2-22 | 2022   |
|-------------------------------------------------------|-------|-------|-----------|-----------|--------|
|                                                       | Q2 23 | Q2 22 | 110 Q2 23 | 110 Q2 22 | LOLL   |
| Acquisitions                                          | 0     | 16    | 0         | 13 530    | 13 531 |
| Developments                                          | 392   | 645   | 850       | 1 243     | 2 384  |
| - Newbuild projects                                   | 65    | 169   | 60        | 371       | 663    |
| - Redevelopment projects <sup>1)</sup>                | 272   | 396   | 686       | 739       | 1 400  |
| - Refurbishment <sup>1)</sup>                         | 55    | 80    | 103       | 133       | 322    |
| Investment properties                                 | 44    | 36    | 100       | 88        | 179    |
| - No incremental lettable space and tenant incentives | 33    | 29    | 64        | 68        | 143    |
| - Other material non-allocated types of expenditure   | 11    | 7     | 36        | 20        | 36     |
| Capitalised interest                                  | 21    | 12    | 38        | 19        | 59     |
| Total Capital Expenditure                             | 457   | 709   | 988       | 14 881    | 16 153 |
| Conversion from accrual to cash basis                 | 155   | 63    | 22        | 411       | 56     |
| Total Capital Expenditure on cash basis               | 612   | 772   | 1 010     | 15 292    | 16 210 |

<sup>1</sup>Also includes tenant alterations and maintenance capex when this is done as a part of asset redevelopment or refurbishment

# Project development

The portfolio of ongoing projects with a total investment exceeding 100 million is presented below.

|                              | Location  | BREEAM-NOR/<br>BREEAM In-Use | Completion  | Project area<br>(sqm) | Occupancy<br>(%) | Total<br>project cost <sup>1)</sup><br>(NOKm) | Of which<br>accrued <sup>1)</sup><br>(NOKm) | Yield on<br>cost <sup>2)</sup> (%) |
|------------------------------|-----------|------------------------------|-------------|-----------------------|------------------|-----------------------------------------------|---------------------------------------------|------------------------------------|
| Redevelopment                |           |                              |             |                       |                  |                                               |                                             |                                    |
| Stenersgata 1                | Oslo      | Very good                    | Q3-23       | 15 800                | 79               | 1 316                                         | 1 208                                       | 4.50                               |
| Schweigaards gate 15         | Oslo      | Very good                    | Q2-23/Q1-24 | 22 900                | 83               | 1 422                                         | 1 185                                       | 4.80                               |
| Newbuild                     |           |                              |             |                       |                  |                                               |                                             |                                    |
| Holtermanns veg 1-13 phase 3 | Trondheim | Excellent                    | Q2-25       | 15 500                | 60               | 684                                           | 141                                         | 5.70                               |
| Malmskriverveien 16          | Sandvika  | Excellent                    | Q3-24       | 2 700                 | 100              | 175                                           | 22                                          | 5.00                               |
| Total                        |           |                              |             | 56 900                | 77 <sup>3)</sup> | 3 596                                         | 2 555                                       |                                    |

<sup>1)</sup> Total project cost (including book value at date of investment decision/cost of land), excluding capitalised interest cost

<sup>2)</sup> Estimated net rent (fully let) at completion/total project cost (including initial value)

<sup>3)</sup> Weighted average occupancy of the project portfolio

# Status ongoing projects

In Stenersgata 1 in Oslo, Entra is redeveloping 15,800 sqm. This is the first phase of a redevelopment project comprising the office spaces of this property. The project is 79 per cent pre-let and will be finalised in Q3 2023. In Schweigaards gate 15, Entra is redeveloping a 22,900 sqm office building located near Oslo Central Station. The first part of the redevelopment was completed in Q2 2023 and the second part will be completed in Q1 2024. The project is 83 per cent pre-let.

#### Projects started up in the quarter

Entra started a newbuild project totaling 15,500 sqm in Holtermanns veg 1-13 in Trondheim. The project involves the third and final phase of the development of this land plot, and the property is 60 per cent pre-let to the Norwegian Broadcasting Corporation (NRK). NRK will acquire 49 per cent of their rented section at project completion. Expected completion is in Q2 2025.

Entra also started a newbuild project in Malmskriverveien 16 in Sandvika. The property will be 2,750 sqm and is fully let to Akademiet Realfagsgymnas. Expected completion is in Q3 2024.

#### Projects finalised in the quarter

Entra has finalised the redevelopment of Kongens gate 87 in Trondheim. The property is 7,100 sqm, 87 per cent let at completion and aims for a BREEAM-In-Use Very Good certification.

Entra also finalized the redevelopment of Brattørkaia 13B in Trondheim. The property is 6,000 sqm, 77 per cent let at completion and aims for a BREEAM-In-Use Excellent certification.

In Holtermanns veg 1-13 in Trondheim, Entra finalized a 20,900 sqm new-built office building. This is the second of three planned buildings totaling 48,000 sqm and is 75 per cent let at completion. The property aims for a BREEAM-NOR Excellent certification.

In Vahls gate 1-3 nearby Oslo Central Station, Entra finalised the refurbishment of a 14,900 sqm office building. The property was 100 per cent let at completion and aims for a BREEAM-In-Use Excellent certification.

# Transactions

Entra will continue to optimise its high-quality management and project portfolio through a flexible acquisition and divestment strategy, allowing Entra to adapt to feedback from customers and market changes, and to create and respond to market opportunities as they arise.

Entra actively seeks to improve the quality of its property portfolio and focus on selected properties and urban development projects in specific areas within its three core markets: Oslo and the surrounding region, Bergen, and Trondheim. Targeted locations include both areas in the city centers and selected clusters on public transportation hubs outside the city centers.

Entra currently has an asset divestment program ongoing to further strengthen the company's balance sheet.

### Transactions 2022-2023

| Acquired properties                                 | Area      | Transaction<br>quarter | No of<br>sqm | Gross asset<br>value (NOKm) | Closing<br>quarter |
|-----------------------------------------------------|-----------|------------------------|--------------|-----------------------------|--------------------|
| Oslo Areal portfolio                                | Oslo      | Q4 2021                | 225 100      | 13 550                      | Q1 2022            |
| Total                                               |           |                        | 225 100      | 13 550                      |                    |
|                                                     |           |                        |              |                             |                    |
|                                                     |           | Transaction            | No of        | Gross asset                 | Closing            |
| Divested properties                                 | Area      | quarter                | sqm          | value (NOKm)                | quarter            |
| Borkenveien 1-3                                     | Sandvika  | Q3 2021                | 6 670        | 87                          | Q2 2022            |
| Hinna Park Eiendom                                  | Stavanger | Q1 2022                | 116 000      | 1 297                       | Q1 2022            |
| Karenslyst allé 8 A and B                           | Oslo      | Q4 2022                | 8 600        | 530                         | Q4 2022            |
| Konggata 51                                         | Drammen   | Q4 2022                | 3 600        | 130                         | Q4 2022            |
| Sørkedalsveien 6 <sup>1)</sup>                      | Oslo      | Q4 2022                | 21 850       | 1 230                       | Q2 2023            |
| Grønland 32                                         | Drammen   | Q1 2023                | 7 400        | 335                         | Q1 2023            |
| Akersgata 51 and Tordenskiolds gate 6 <sup>2)</sup> | Oslo      | Q2 2023                | 23 400       | 1 473                       | Q2 2023            |
| Total                                               |           |                        | 187 520      | 5 082                       |                    |

<sup>1)</sup> 184 million of the gross asset value was provided as a seller credit with an annual interest rate of 4.5 per cent and maturity in June 2024

<sup>2)</sup> 250 million of the gross asset value was provided as a seller credit with an annual interest rate of 4.25 per cent and maturity in November 2024

# Partly owned companies

### Papirbredden Eiendom (60%)

Entra and Drammen Kommune Eiendomsutvikling own Papirbredden Eiendom. The company owns six properties totalling 61,100 sqm and a future development potential of 60,000 sqm in Drammen.

# Entra OPF Utvikling (50%)

Entra and Oslo Pensjonsforsikring (OPF) own Entra OPF Utvikling. The company owns two office properties totalling 59,800 sqm in Bergen. The company is consolidated in the Group's financial statements as Entra has a controlling vote on the Board of Directors.

### Oslo S Utvikling "OSU" (50%)

Oslo S Utvikling is a property development company that is undertaking primarily residential development in Bjørvika in Oslo's CBD East.

# Rebel U2 (50%)

Rebel U2 is the operator of the technology hub in Universitetsgata 2 in Oslo. The company offers full-service solutions, flexible and short-term leases, co-working facilities as well as conference and event activity.

### Galleri Oslo Invest (33.3%)

Galleri Oslo Invest is a joint venture with the two other owners of the property Schweigaards gate 6-14 in Oslo ("Galleri Oslo"). The company owns and manages 10.6 per cent of Galleri Oslo.

# Quarterly financial figures for partly owned subsidiaries and JVs (based on 100 % ownership)

| All amounts in NOK million               | Papirbredden<br>Eiendom | Entra OPF<br>Utvikling | Total<br>consolidated<br>companies | Oslo S<br>Utvikling | Galleri Oslo<br>Invest | Rebel U2 | Other | Total associated companies & JVs |
|------------------------------------------|-------------------------|------------------------|------------------------------------|---------------------|------------------------|----------|-------|----------------------------------|
| Share of ownership (%)                   | 60                      | 50                     |                                    | 50                  | 50                     | 33       |       |                                  |
| Revenue                                  | 31                      | 40                     | 70                                 | 388                 | 34                     | 2        | 0     | 424                              |
| Net income                               | 21                      | 37                     | 58                                 | 2                   | -7                     | 2        | 3     | 0                                |
| Net value changes                        | -53                     | -106                   | -160                               | 0                   | 0                      | -6       | 0     | -6                               |
| Profit before tax                        | -33                     | -70                    | -102                               | 2                   | -7                     | -4       | 3     | -7                               |
| Тах                                      | 7                       | 15                     | 23                                 | 0                   | 2                      | 8        | -1    | 9                                |
| Profit for the period                    | -25                     | -54                    | -80                                | 2                   | -5                     | 4        | 2     | 2                                |
|                                          |                         |                        |                                    |                     |                        |          |       |                                  |
| Non-controlling interests                | -10                     | -27                    | -37                                |                     |                        |          |       |                                  |
| Entra's share of profit <sup>1) 2)</sup> |                         |                        |                                    | -27                 | -3                     | 1        | 1     | -28                              |
| Bookvalue                                |                         |                        |                                    | 675                 | 0                      | 148      | 35    | 857                              |

<sup>1)</sup> Recognised as Share of profit from associates and JVs

<sup>2)</sup> Entra's share of profit of OSU is in Q2-23 adjusted for realisation of excess value of 28 million

# Market development

The current market volatility caused by high inflation and increasing interest rates have significantly reduced the activity in the property transaction market and put upward pressure on yields. During the first half of 2023, the total transaction volume for commercial real estate in Norway was down to around 24 billion compared to 58 billion in the first half of 2022. The interest for centrally located office properties particularly with value-add potential remains intact and there are indications that foreign investors are more active in the Norwegian property market. Market specialists expect transaction activity to pick up during the autumn. Prime yield in Oslo is currently at around 4.2 per cent and is expected to reach a top of around 4.3 per cent in 2023, according to Entra's Consensus Report.

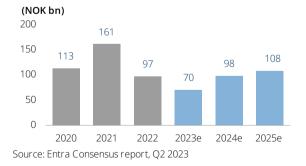
The newbuild volume in Oslo has been, and is expected to continue to be, limited going forward. The significant increase in construction costs creates a temporary imbalance in return calculations. New projects have become expensive relative to existing stock, causing newbuild projects to continue to be postponed.

Year-on-year growth in the November CPI, used to adjust most of Entra's leases in the following year, came in at 5.1 per cent in 2021 and 6.5 per cent in 2022. 12-month June 2023 CPI came in at 6.4 per cent. The key policy rate was increased by 0.50 per cent in June to 3.75 per cent and the guiding from Central Bank of Norway was increased with rates topping out at 4.25 per cent during late 2023/early 2024. The activity level in the Oslo letting market has been strong, and there has been a broad and robust growth in market rents over the last years. Particularly in 2022, where market rents were up by more than 10 per cent. The work-from-home trend is not very strong in Norway, and the office activity is in total less than 10 per cent lower than pre-pandemic levels according to a study from Akershus Eiendom/JLL. And as working from home primarily occurs on Fridays and Mondays, demand for office space is only marginally impacted as tenants need to take peak days at the office into account.

According to Entra's Consensus Report, office vacancy in Oslo is expected to increase slightly in the coming years, although from low levels. The combination of low vacancy and low newbuild volumes give room for continued market rental growth in the years to come, although at a slower pace than seen over the last years.

In Bergen, the overall office vacancy is currently around eight per cent and six per cent in the city centre. The activity level in the letting market is high, and there is limited supply and solid demand for modern premises in the city centre.

The Trondheim office market has seen a strong development in recent years. Overall vacancy in Trondheim is now at record low levels below five per cent but is expected to increase going forward due to significant newbuild volumes coming into the market. Rent levels in Central Trondheim increased by 10-20 per cent in 2022, depending on location and asset quality.



### Transaction volume Norway

# Market data Oslo

|                                             | 2020  | 2021  | 2022  | 2023e   | 2024e | 2025e |
|---------------------------------------------|-------|-------|-------|---------|-------|-------|
|                                             |       |       |       |         |       |       |
| Vacancy Oslo, incl. Fornebu and Lysaker (%) | 6.8   | 6.8   | 5.5   | 5.8     | 5.9   | 6.4   |
| Rent per sqm, high standard Oslo office     | 3 544 | 3 600 | 4 000 | 4 1 5 0 | 4 232 | 4 300 |
| Prime yield (%)                             | 3.3   | 3.3   | 3.9   | 4.3     | 4.3   | 4.2   |
| Source: Entra Consensus report. 02 2022     |       |       |       |         |       |       |

Source: Entra Consensus report, Q2 2023

# **ESG** Metrics

It is of key strategic importance to operate our business in a sustainable manner, and it is a prerequisite for the company's long-term results and value creation. Entra has a systematic approach towards understanding and managing the company's impact on the environment and on society, as well as stakeholder requirements and expectations. The below table outlines selected figures and performance indicators in this respect. For further information on Entra's ESG work and performance, reference is made to the annual report for 2022. Please note that several operational ESG metrics in 2020 and 2021 were impacted by Covid-19.

|                                                                            | Q2 2023 | Q2 2022 | 2022               | 2021  | 2020    |
|----------------------------------------------------------------------------|---------|---------|--------------------|-------|---------|
| Resource efficiency in property management portfolio                       |         |         |                    |       |         |
| Energy consumption (kWh/sqm/L12M)                                          | 124     | 128     | 126                | 131   | 123     |
| Change in energy consumption year on year, like for like                   | - 2.9%  | 0.4 %   | -1 %               | 5.6 % | -10.1 % |
| Energy consumption – temperature adjusted (kWh/sqm/L12M)                   | 120     | 130     | 121                | 123   | 118     |
| Fossil free energy in property management portfolio                        |         |         |                    |       |         |
| Share of produced green energy in % of energy consumption                  | 1 %     | 1.4%    | 1.3 %              | 1.5 % | 1.4 %   |
| Waste management                                                           |         |         |                    |       |         |
| Waste in property management (kg/sqm/L12M)                                 | 3.1     | 2.6     | 3.2                | 2.5   | 2.7     |
| Waste sorting in % property management                                     | 68 %    | 69 %    | 70 %               | 69 %  | 71 %    |
| Waste sorting in % in project development portfolio                        | 95 %    | 94 %    | 94 %               | 95 %  | 92 %    |
| Water management                                                           |         |         |                    |       |         |
| Water consumption (m <sup>3</sup> /sqm/L12M)                               | 0.2     | 0.2     | 0.2                | 0.2   | 0.2     |
| BREEAM NOR/BREEAM-In-Use certification of property portfolio <sup>1)</sup> |         |         |                    |       |         |
| Certified properties, % of sqm                                             | 47 %    | 51 %    | 53 % <sup>1)</sup> | 51 %  | 51 %    |
| Certified properties, number of properties                                 | 35      | 36      | 39                 | 28    | 24      |
| Certified properties, % of rental income                                   | 52 %    | 62 %    | 56 %               | 60 %  | 54 %    |
| Certified properties, % of property values                                 | 57 %    | 55 %    | 58 %               | 53 %  | 52 %    |
| ESG BENCHMARKS                                                             |         |         |                    |       |         |
| GRESB points / stars awarded (out of 5 possible)                           |         |         | 90                 | 92/5  | 87/5    |
| EPRA Sustainability Benchmark                                              |         |         | GOLD               | GOLD  | GOLD    |
| Environment Lighthouse award ("Miljøfyrtårn")                              |         |         | Yes                | Yes   | Yes     |
| MSCI ESG Rating                                                            |         |         | AAA                | AAA   | NA      |
| EU Taxonomy eligible                                                       | 100 %   | 100 %   | 100 %              |       |         |
| Share of green financing (green bonds or bank loans)                       |         | 46 %    | 45 %               | 69 %  | 48 %    |
| Social                                                                     |         |         |                    |       |         |
| Number of full-time employees                                              | 205     | 196     | 208                | 174   | 186     |
| Diversity (% women/men)                                                    | 37/63   | 37/63   | 36/64              | 37/63 | 38/62   |
| Sick leave (% of total days L12M)                                          | 2.3 %   | 2.7 %   | 2.9 %              | 2.6 % | 3.1 %   |
| Injuries with long term absence ongoing projects                           | 1       | 2       | 5                  | 1     | 0       |
| Accidents with lost time ongoing projects (per mill. hrs. L12M)            | 4.1     | 8.4     | 4.9                | 8.1   | 4.7     |

<sup>1)</sup> Certified properties, % of sqm, for 2022 is updated from the percentage reported in the 2022 annual report

# Other information

# Share and shareholder information

Entra's share capital is NOK 182,132,055 divided into 182,132,055 shares, each with a par value of NOK 1 per share. Entra has one class of shares, and all shares provide equal rights, including the right to any dividends.

As of 7 July 2023, Entra had 5,181 shareholders. Norwegian investors held approximately 12 per cent of the share capital.

As of 7 July 2023, Fastighets AB Balder held shares, in its own name and through nominees, equaling 39.9 per cent of the shares in Entra ASA and thus had negative control. Castellum AB held shares equaling 33.3 per cent of the shares in Entra.

The 10 largest shareholders (of which most are nominee accounts) as registered in Euronext VPS on 7 July 2023 were:

| Shareholder                                                     | % holding |
|-----------------------------------------------------------------|-----------|
|                                                                 |           |
| Castellum AB (publ)                                             | 33.3%     |
| Fastighets AB Balder <sup>1)</sup>                              | 27.5%     |
| Skandinaviska Enskilda Banken (Nominee)                         | 6.9%      |
| Skandinaviska Enskilda Banken                                   | 2.6%      |
| Danske Bank (Nominee)                                           | 1.4%      |
| Folketrygdfondet                                                | 1.3%      |
| State Street Bank and Trust Comp (Nominee)                      | 1.2%      |
| Goldman Sachs International (Nominee)                           | 1.1%      |
| Danske Invest Norske                                            | 1.0%      |
| The Bank of New York Mellon (Nominee)                           | 0.8%      |
| SUM 10 LARGEST SHAREHOLDERS                                     | 77.0%     |
| 1) Eastish ato AD Daldar halde abarea in ite aver a see and the |           |

<sup>)</sup> Fastighets AB Balder holds shares, in its own name and through nominees, equaling a total of 39.9 per cent

# Risk management

Entra assesses risk on an ongoing basis, primarily through semi-annually comprehensive reviews of the Group's risk maps, which includes assessments of all risk factors in collaboration with all levels of the organisation. Each risk factor is described and presented with the possible negative outcome given an increased probability of a situation to occur. Entra's main risk factors consist of both financial and nonfinancial risk. A thorough description and analysis is included on pages 28-39 in the 2022 annual report.

# Outlook

Whilst it still is difficult to make meaningful assessments of the actual impact on the global economy from geopolitical uncertainty and higher inflation and interest rates, increased global demand for energy has provided, and is expected to continue to provide, further stimulus to a solid Norwegian, energy-producing economy. The strong fiscal position of Norway, with an all-time high sovereign wealth fund, will continue to smooth business cycles and improve the performance of the Norwegian economy.

In contrast to what is reported in many other countries, both Norwegian market data and Entra's experience suggest only marginal impact to date on demand for office space from the work-from-home trend. Norwegian employers are seeking attractive, central locations and reshaping offices to become more inviting social spaces that encourage face-to-face collaboration, creativity and serendipitous interactions, which will benefit office property owners like Entra.

The demand for offices particularly in Oslo is still strong combined with limited supply of new office capacity following reduced start of new office projects during the last two-three years. Entra is thus well positioned in a solid Norwegian economy and a property market with low office vacancy rates and expectations for continued rental growth. And, as proven during the pandemic, Entra's high-quality tenants provide a stable and solid fundament for the company's future revenues and cash flow.

Interest rates and credit margins have moved sharply upwards during the last year, which impacts capital intensive industries like the real estate industry. Real estate companies with relatively short debt maturities, high volumes of debt maturing in the near future, exotic debt structures and higher gearing are particularly impacted both in terms of availability of funding and increased cost of debt. Even though Entra is in a different situation, the company's cost of debt has also increased significantly.

The Central Bank of Norway was one of the first central banks to raise policy rates, and to signal that they are approaching peak levels in this business cycle. The policy rate was raised to 3.75 per cent in June and is expected to level out at 4.25 per cent during late 2023/early 2024.

The value of Entra's property portfolio has decreased by around 10 per cent since peak valuations in Q1 2022, with an effective net yield expansion of approximately 85 basis points. CPI growth of 6.5 per cent in 2022, that was 98 per cent implemented into Entra's tenant contracts from 1 January 2023, high CPI growth expected also in 2024, and an expected continued positive rental market, supported by limited new construction activity, particularly in Oslo, should provide a mitigating force to potentially higher yield levels.

Divestments of eight assets in Oslo and Drammen during the last year of 3.8 billion, and in line with the most recent book values provided by two external appraisers, indicate that Entra's assets are attractive for several types of buyers. Nevertheless, we note increased uncertainty amongst investors primarily driven by increased financing costs. The company is continuing to strengthen the balance sheet and has several active divestment processes ongoing.

Sustainability has been an integrated part of Entra's business model for almost 15 years. Entra is working actively to reduce the  $CO_2$  footprint of its property portfolio and has a firm ambition to become a Net Zero Carbon company by 2030. A significant part of Entra's modern and energy efficient management portfolio is currently, or is in the process of being, BREEAM certified, and Entra is well positioned for the upcoming EU Taxonomy and EPBD (Energy Performance of Buildings Directive) regulations.

In May, Moody's changed Entra's credit rating to Baa2 with negative outlook. Entra's credit quality and strong and longlasting relationship with its five Nordic partner banks, as evidenced by the company's extending existing bank facilities of 6.5 billion during June and July, is expected to contribute to competitive access to funding also going forward.

Entra's well staggered debt maturity profile with very limited near to medium term debt maturities, combined with ample supply of unutilised credit facilities, makes Entra independent of the bond market for almost five years. Entra will continue to optimise its high-quality management and project portfolio through asset rotations and disciplined capital allocation. Entra will focus on its recognised role as an urban developer and leverage its competitive advantages and ESG leadership.

Uncertainty, particularly in the financial markets, will likely prevail also in the months to come. However, Entra, operating in a strong Norwegian economy with modern, flexible and environmentally friendly assets located in attractive clusters near public transportation hubs, a solid tenant base with long lease contracts, a strong financial position, and an attractive project pipeline for future growth, has a proven and resilient business profile that is well positioned for the future.

Oslo, 13 July 2023

The Board of Entra ASA

# Financial statements

# Statement of comprehensive income

| All amounts in NOK million                        | Q2-23  | Q2-22  | YTD Q2-23 | YTD Q2-22 | 2022   |
|---------------------------------------------------|--------|--------|-----------|-----------|--------|
| Rental income                                     | 854    | 783    | 1 726     | 1 564     | 3 158  |
| Operating costs                                   | -67    | -60    | -142      | -124      | -263   |
| Net operating income                              | 787    | 723    | 1 584     | 1 440     | 2 895  |
| Other revenues                                    | 27     | 26     | 45        | 47        | 112    |
| Other costs                                       | -19    | -22    | -31       | -41       | -85    |
| Administrative costs                              | -48    | -44    | -97       | -109      | -210   |
| Share of profit from associates and JVs           | -28    | -2     | -35       | -3        | -37    |
| Net realised financials                           | -394   | -238   | -761      | -452      | -1 095 |
| Net income                                        | 324    | 444    | 706       | 882       | 1 579  |
| - of which net income from property management    | 350    | 445    | 741       | 877       | 1 603  |
| Changes in value of investment properties         | -2 466 | -1 040 | -2 888    | 1 796     | -2 519 |
| Changes in value of financial instruments         | 403    | 183    | 373       | 492       | 473    |
| Profit/loss before tax                            | -1 739 | -413   | -1 809    | 3 170     | -467   |
| Tax payable                                       | -3     | -21    | -7        | -25       | -31    |
| Change in deferred tax                            | 412    | 107    | 433       | -658      | -71    |
| Profit/loss for the period                        | -1 331 | -327   | -1 383    | 2 488     | -569   |
| Actuarial gains and losses not to be reclassified | 0      | 0      | 0         | 0         | 16     |
| Change in deferred tax on comprehensive income    | 0      | 0      | 0         | 0         | -4     |
| Total comprehensive income/loss for the period    | -1 331 | -327   | -1 383    | 2 488     | -557   |
| Profit/loss attributable to:                      |        |        |           |           |        |
| Equity holders of the Company                     | -1 293 | -293   | -1 344    | 2 373     | -634   |
| Non-controlling interest                          | -37    | -34    | -40       | 115       | 65     |
| Total comprehensive income/loss attributable to:  |        |        |           |           |        |
| Equity holders of the Company                     | -1 293 | -293   | -1 344    | 2 373     | -621   |
| Non-controlling interest                          | -37    | -34    | -40       | 115       | 65     |

# Balance sheet

| All amounts in NOK million                 | 30.06.2023 | 30.06.2022 | 31.12.2022 |
|--------------------------------------------|------------|------------|------------|
| Investment properties                      | 73 913     | 82 294     | 77 404     |
| Investments in associates and JVs          | 857        | 904        | 891        |
| Financial derivatives                      | 1 124      | 723        | 698        |
| Long-term receivables and other assets     | 909        | 686        | 661        |
| Total non-current assets                   | 76 804     | 84 608     | 79 655     |
| Inventory properties                       | 478        | 474        | 472        |
| Trade receivables                          | 100        | 93         | 56         |
| Other receivables and other current assets | 576        | 380        | 525        |
| Cash and bank deposits                     | 242        | 147        | 226        |
| Total current assets                       | 1 396      | 1 095      | 1 278      |
| Investment properties held for sale        | 0          | 0          | 1 230      |
| Total assets                               | 78 200     | 85 703     | 82 162     |
| Shareholders' equity                       | 27 891     | 33 161     | 29 693     |
| Non-controlling interests                  | 1 898      | 2 064      | 1 978      |
| Total equity                               | 29 789     | 35 225     | 31 671     |
| Borrowings                                 | 36 439     | 36 975     | 38 091     |
| Deferred tax liability                     | 7 764      | 8 794      | 8 2 1 6    |
| Financial derivatives                      | 348        | 331        | 310        |
| Other non-current liabilities              | 627        | 653        | 673        |
| Total non-current liabilities              | 45 178     | 46 753     | 47 291     |
| Danau dana                                 | 2.576      | 2 0 2 2    | 2 422      |
| Borrowings                                 | 2 576      | 3 032      | 2 423      |
| Trade payables                             | 294        | 361        | 355        |
| Other current liabilities                  | 362        | 331        | 421        |
| Total current liabilities                  | 3 233      | 3 724      | 3 200      |
| Total liabilities                          | 48 411     | 50 478     | 50 490     |
| Total equity and liabilities               | 78 200     | 85 703     | 82 162     |

# Changes in equity

| All amounts in NOK million                               | Share<br>capital | Treasury<br>shares | Other<br>paid-in<br>capital | Retained<br>earnings | Non-<br>controlling<br>interests | Total<br>equity |
|----------------------------------------------------------|------------------|--------------------|-----------------------------|----------------------|----------------------------------|-----------------|
| Equity 31.12.2021                                        | 182              | 0                  | 3 524                       | 27 557               | 2 308                            | 33 571          |
| Profit for period                                        | 102              | Ū                  | 5521                        | -634                 | 65                               | -569            |
| Other comprehensive income                               |                  |                    |                             | 12                   |                                  | 12              |
| Dividend                                                 |                  |                    |                             | -947                 | -76                              | -1 023          |
| Divestment of subsidiary with non-controlling interests  |                  |                    |                             |                      | -318                             | -318            |
| Net equity effect of LTI & employee share saving schemes |                  |                    |                             | -1                   |                                  | -1              |
| Equity 31.12.2022                                        | 182              | 0                  | 3 524                       | 25 987               | 1 978                            | 31 671          |
| Profit for period                                        |                  |                    |                             | -1 344               | -40                              | -1 383          |
| Dividend                                                 |                  |                    |                             | -455                 | -41                              | -496            |
| Net equity effect of LTI & employee share saving schemes |                  |                    |                             | -3                   |                                  | -3              |
| Equity 30.06.2023                                        | 182              | 0                  | 3 524                       | 24 185               | 1 898                            | 29 789          |

# Statement of cash flows

| All amounts in NOK million                                      | Q2-23  | Q2-22  | YTD Q2-23 | YTD Q2-22 | 2022    |
|-----------------------------------------------------------------|--------|--------|-----------|-----------|---------|
|                                                                 |        |        |           |           |         |
| Profit before tax                                               | -1 739 | -413   | -1 809    | 3 170     | -467    |
| Income tax paid                                                 | -8     | -27    | -15       | -58       | -43     |
| Net expensed interest and fees on loans and leases              | 394    | 240    | 761       | 452       | 1 096   |
| Net interest and fees paid on loans and leases                  | -386   | -243   | -714      | -390      | -985    |
| Share of profit from associates and jointly controlled entities | 28     | 2      | 35        | 3         | 37      |
| Depreciation and amortisation                                   | 1      | 1      | 2         | 2         | 4       |
| Changes in value of investment properties                       | 2 466  | 1 040  | 2 888     | -1 796    | 2 519   |
| Changes in value of financial instruments                       | -403   | -183   | -373      | -492      | -473    |
| Change in working capital                                       | -44    | -102   | -106      | -112      | -179    |
| Net cash flows from operating activities                        | 309    | 315    | 668       | 779       | 1 509   |
| Proceeds from property transactions                             | 2 059  | 94     | 2 371     | 1 215     | 1 824   |
| Acquisition of investment properties                            | 0      | -18    | 0         | -13 464   | -13 465 |
| Investment in and upgrading of investment properties            | -610   | -754   | -1 005    | -1 522    | -2 745  |
| Investment in inventory properties                              | -2     | -1     | -5        | -4        | -4      |
| Acquisition other non-current assets                            | 0      | -1     | -1        | -4        | -5      |
| Net payment financial assets                                    | 0      | -33    | 15        | -33       | -23     |
| Net payment of loans to associates and JVs                      | -3     | 0      | -3        | -1        | -3      |
| Investments in associates and JVs                               | 0      | 11     | 0         | -154      | -166    |
| Dividends from associates and JVs                               | 3      | 0      | 3         | 128       | 128     |
| Net cash flows from investment activities                       | 1 446  | -702   | 1 376     | -13 840   | -14 459 |
| Proceeds interest-bearing debt                                  | 4 465  | 5 960  | 8 342     | 20 770    | 30 900  |
| Repayment interest-bearing debt                                 | -5 806 | -5 078 | -9 877    | -7 354    | -16 999 |
| Repayment of lease liabilities                                  | -1     | -2     | -2        | -3        | -5      |
| Dividends paid                                                  | -455   | -474   | -455      | -474      | -947    |
| Dividends paid to non-controlling interests                     | -35    | -40    | -35       | -40       | -82     |
| Net cash flows from financing activities                        | -1 832 | 366    | -2 027    | 12 900    | 12 867  |
| Change in cash and cash equivalents                             | -77    | -21    | 17        | -161      | -83     |
| Cash and cash equivalents at beginning of period                | 319    | 168    | 226       | 309       | 309     |
| Cash and cash equivalents at end of period                      | 242    | 147    | 242       | 147       | 226     |

# NOTE 1 – ACCOUNTING PRINCIPLES

The results for the period have been prepared in accordance with IAS 34 Interim Financial Reporting. Except for the change that the Group's Other operating assets from 2023 is presented as part of Long-term receivables and other assets, the accounting principles that have been used in the preparation of the interim financial statements are in conformity with the principles used in preparation of the annual financial statements for 2022.

The financial reporting covers Entra ASA, subsidiaries, associated companies and jointly controlled entities. The interim financial statements have not been audited.

# NOTE 2 – SEGMENT INFORMATION

The Group has one main operational unit, led by the COO. The property portfolio is divided into six different geographic areas in Oslo, Sandvika, Drammen, Stavanger, Bergen and Trondheim, with management teams monitoring and following up on each area. The geographic units are supported by a Market and Property Development division and a Project Development division. In addition, Entra has group and support functions within accounting, finance, investment, legal, procurement, ICT, communication and HR.

The geographic areas do not have their own profit responsibility. The geographical areas are instead monitored on economical and non-economical key figures ("key performance indicators"). These key figures are analysed and reported by geographic area to the chief operating decision maker, which is the board and CEO, for the purpose of resource allocation and assessment of segment performance. Hence, the Group report the segment information based upon these six geographic areas.

# Operating segments Q2-23

|                         | Properties | Area               | Occupancy    | Wault      | Mark           | et value         | 12 month   | s rolling rent | Net yield <sup>1)</sup> | Mar        | ket rent       |
|-------------------------|------------|--------------------|--------------|------------|----------------|------------------|------------|----------------|-------------------------|------------|----------------|
|                         | (#)        | (sqm)              | (%)          | (year)     | (NOKm)         | (NOK/sqm)        | (NOKm)     | (NOK/sqm)      | (%)                     | (NOKm)     | (NOK/sqm)      |
| Oslo                    | 51         | 817 150            | 95.7         | 6.4        | 49 1 7 9       | 60 184           | 2 237      | 2 737          | 4.25                    | 2 419      | 2 960          |
| Bergen<br>Trondheim     | 10<br>13   | 143 391<br>187 593 | 95.2<br>93.4 | 4.7<br>5.2 | 6 769<br>6 799 | 47 205<br>36 243 | 344<br>378 | 2 398<br>2 017 | 4.65<br>5.11            | 389<br>396 | 2 716<br>2 112 |
| Sandvika                | 10         | 132 785            | 96.5         | 5.8        | 4 479          | 33 731           | 263        | 1 983          | 5.57                    | 254        | 1 913          |
| Drammen                 | 6          | 61 293             | 97.4         | 8.9        | 2 234          | 36 451           | 125        | 2 046          | 5.23                    | 119        | 1 936          |
| Stavanger               | 2          | 54 216             | 99.4         | 7.1        | 1 539          | 28 394           | 95         | 1 747          | 5.60                    | 102        | 1 880          |
| Management<br>portfolio | 92         | 1 396 428          | 95.6         | 6.2        | 70 999         | 50 843           | 3 442      | 2 465          | 4.51                    | 3 679      | 2 634          |
| Project portfolio       | 4          | 61 573             |              | 11.6       | 2 369          | 38 479           |            |                |                         |            |                |
| Development sites       | 3          | 89 587             |              | 0.0        | 531            | 5 923            |            |                |                         |            |                |
| Property portfolio      | 99         | 1 547 589          |              | 6.4        | 73 899         | 47 751           |            |                |                         |            |                |

<sup>1)</sup> See the section "Definitions". The calculation of net yield is based on the appraisers' assumption of ownership costs, which at 30.06.23 is 6.5 per cent of market rent.

|                         | Properties | Area      | Occupancy | Wault  | Mark   | et value  | 12 month | s rolling rent | Net yield | Mar    | ket rent  |
|-------------------------|------------|-----------|-----------|--------|--------|-----------|----------|----------------|-----------|--------|-----------|
|                         | (#)        | (sqm)     | (%)       | (year) | (NOKm) | (NOK/sqm) | (NOKm)   | (NOK/sqm)      | (%)       | (NOKm) | (NOK/sqm) |
| Oslo                    | 53         | 823 693   | 97.0      | 6.2    | 53 019 | 64 368    | 2 067    | 2 509          | 3.66      | 2 303  | 2 796     |
| Bergen                  | 10         | 152 190   | 97.1      | 5.9    | 5 754  | 37 806    | 301      | 1 981          | 4.93      | 290    | 1 908     |
| Trondheim               | 10         | 134 260   | 98.4      | 6.3    | 4 748  | 35 364    | 242      | 1 806          | 4.85      | 233    | 1 734     |
| Sandvika                | 8          | 115 694   | 98.2      | 4.5    | 5 617  | 48 550    | 246      | 2 1 2 9        | 4.03      | 297    | 2 563     |
| Drammen                 | 8          | 72 237    | 90.0      | 9.0    | 2 864  | 39 646    | 129      | 1 785          | 4.24      | 137    | 1 903     |
| Stavanger               | 2          | 54 216    | 99.5      | 8.1    | 1 614  | 29 771    | 89       | 1 643          | 5.06      | 88     | 1 631     |
| Management<br>portfolio | 91         | 1 352 290 | 97.0      | 6.2    | 73 616 | 54 438    | 3 075    | 2 274          | 3.92      | 3 349  | 2 476     |
| Project portfolio       | 11         | 150 630   |           | 9.5    | 7 814  | 51 879    |          |                |           |        |           |
| Development sites       | 4          | 102 542   |           | 0.0    | 799    | 7 787     |          |                |           |        |           |
| Property portfolic      | 0 106      | 1 605 462 |           | 6.5    | 82 229 | 51 218    |          |                |           |        |           |

# Operating segments Q2-22

# NOTE 3 – INVESTMENT PROPERTIES

| All amounts in NOK million                | Q2-23  | Q2-22  | YTD Q2-23 | YTD Q2-22 | 2022   |
|-------------------------------------------|--------|--------|-----------|-----------|--------|
|                                           |        |        |           |           |        |
| Closing balance previous period           | 78 414 | 82 713 | 78 634    | 67 655    | 67 655 |
|                                           |        |        |           |           |        |
| Acquisition of investment properties      | 0      | 16     | 0         | 13 530    | 13 531 |
| Investment in the property portfolio      | 436    | 681    | 950       | 1 331     | 2 563  |
| Capitalised borrowing costs               | 21     | 12     | 38        | 19        | 59     |
| Divestment of investment properties       | -2 492 | -88    | -2 822    | -2 038    | -2 654 |
| Changes in value of investment properties | -2 466 | -1 040 | -2 888    | 1 796     | -2 519 |
| Closing balance                           | 73 913 | 82 294 | 73 913    | 82 294    | 78 634 |
|                                           |        |        |           |           |        |
| Investment properties held for sale       | 0      | 0      | 0         | 0         | 1 230  |
| Investment properties                     | 73 913 | 82 294 | 73 913    | 82 294    | 77 404 |

Divestment of investment properties in the first half of 2023 is related to the divestment of the properties Akersgata 51, Tordenskiolds gate 6 and Sørkedalsveien 6 in Oslo and Grønland 32 in Drammen.

# NOTE 4 – INFORMATION ON THE FAIR VALUE OF ASSETS AND LIABILITIES

|                                                                     | - · · · ·        | 20.06.2022 | 20.05.2022 | 24 42 2022 |
|---------------------------------------------------------------------|------------------|------------|------------|------------|
| All amounts in NOK million                                          | Fair value level | 30.06.2023 | 30.06.2022 | 31.12.2022 |
|                                                                     |                  |            |            |            |
| Assets measured at fair value:                                      |                  |            |            |            |
| Assets measured at fair value through profit or loss                |                  |            |            |            |
| - Investment properties                                             | Level 3          | 73 913     | 82 294     | 77 404     |
| - Investment properties held for sale                               | Level 3          | 0          | 0          | 1 230      |
| - Derivatives                                                       | Level 2          | 1 124      | 723        | 698        |
| - Equity instruments                                                | Level 3          | 313        | 365        | 344        |
| Total                                                               |                  | 75 350     | 83 383     | 79 676     |
| Liabilities measured at fair value:                                 |                  |            |            |            |
| Financial liabilities measured at fair value through profit or loss |                  |            |            |            |
| - Derivatives                                                       | Level 2          | 348        | 331        | 310        |
| Total                                                               |                  | 348        | 331        | 310        |

# DECLARATION OF THE BOARD AND CHIEF EXECUTIVE OFFICER

Pursuant to Section 5-6 of the Securities Trading Act, we declare to the best of our knowledge that the half-year financial statements for the period 1 January to 30 June 2023 have been prepared in accordance with IAS 34 – Interim reporting, and that the information in the financial statements gives a true and fair view of the Group's assets, liabilities, financial situation and result as a whole. We also declare, to the best of our knowledge, that the half-year report gives a true and fair presentation of important events during the accounting period and their influence on the half-year financial statements, the most important risk and uncertainty factors that the business faces over the next accounting period, as well as material transactions with connected persons.

Oslo, 13 July 2023

Ottar Ertzeid *Chair*  Hege Toft Karlsen Deputy Chair Widar Salbuvik Board member

Camilla AC Tepfers Board member Joacim Sjöberg Board member Erling Nedkvitne Board member

Marit Rasmussen Board member Sonja Horn Chief Executive Officer

# ALTERNATIVE PERFORMANCE MEASURES

Entra's financial information is prepared in accordance with the international financial reporting standards (IFRS). In addition, the company reports alternative performance measures (APMs) that are regularly reviewed by management to enhance the understanding of Entra's performance as a supplement, but not as a substitute, to the financial statements prepared in accordance with IFRS. Financial APMs are intended to enhance comparability of the results and cash flows from period to period, and it is Entra's experience that these are frequently used by analysts, investors and other parties. The financial APMs reported by Entra are the APMs that, in management's view, provide the most relevant supplemental information of a real estate company's financial position and performance. These measures are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over the years. Operational measures such as, but not limited to, net letting, vacancy and WAULT are not defined as financial APMs according to ESMA's guidelines.

# ENTRA'S FINANCIAL APMS:

- Net Income from property management
- Cash Earnings
- Net value changes
- Market value of the property portfolio
- Net nominal interest-bearing debt
- Effective leverage
- Interest coverage ratio (ICR)
- Net operating income<sup>1)</sup>
- EPRA Earnings
- EPRA Net Asset Value metrics EPRA NRV, EPRA NTA and EPRA NDV
- EPRA Net Initial Yield
- EPRA Cost Ratio
- EPRA LTV (Loan-to-Value)
- <sup>1)</sup> The calculation of Net operating income is not presented below as it is included in the Statement of comprehensive income.

### NET INCOME FROM PROPERTY MANAGEMENT & CASH EARNINGS

| All amounts in NOK million                                     | Q2-23 | Q2-22 | YTD Q2-23 | YTD Q2-22 | 2022  |
|----------------------------------------------------------------|-------|-------|-----------|-----------|-------|
|                                                                |       |       |           |           |       |
| Net income                                                     | 324   | 444   | 706       | 882       | 1 579 |
| Less:                                                          |       |       |           |           |       |
| Net results from residential development in associates and JVs | -27   | -6    | -24       | -8        | -31   |
| Value changes in associates and JVs                            | -2    | -1    | -13       | 5         | -10   |
| Gain on sale of JV                                             | 0     | 6     | 0         | 6         | 6     |
| Tax from associates and JVs                                    | 3     | 1     | 2         | 1         | 11    |
| Net income from property management                            | 350   | 445   | 741       | 877       | 1 603 |
| Tax payable                                                    | -3    | -21   | -7        | -25       | -31   |
| Cash Earnings                                                  | 347   | 424   | 734       | 853       | 1 572 |
| Average outstanding shares (million)                           | 182.1 | 182.1 | 182.1     | 182.1     | 182.1 |
| Cash Earnings per share                                        | 1.90  | 2.33  | 4.03      | 4.68      | 8.63  |

### NET VALUE CHANGES

| All amounts in NOK million                | Q2-23  | Q2-22  | YTD Q2-23 | YTDQ2-22 | 2022   |
|-------------------------------------------|--------|--------|-----------|----------|--------|
|                                           |        |        |           |          |        |
| Changes in value of investment properties | -2 466 | -1 040 | -2 888    | 1 796    | -2 519 |
| Changes in value of financial instruments | 403    | 183    | 373       | 492      | 473    |
| Net value changes                         | -2 063 | -857   | -2 515    | 2 288    | -2 046 |

### MARKET VALUE OF THE PROPERTY PORTFOLIO

| All amounts in NOK million             | 30.06.2023 | 30.06.2022 | 31.12.2022 |
|----------------------------------------|------------|------------|------------|
|                                        |            |            |            |
| Investment properties                  | 73 913     | 82 294     | 77 404     |
| Investment properties held for sale    | 0          | 0          | 1 230      |
| Other                                  | -13        | -66        | -62        |
| Market value of the property portfolio | 73 899     | 82 229     | 78 571     |

#### NET NOMINAL INTEREST-BEARING DEBT

| Net nominal interest-bearing debt      | 39 149     | 40 172     | 40 578     |
|----------------------------------------|------------|------------|------------|
| Cash and bank deposits                 | -242       | -147       | -226       |
| Nominal value of interest-bearing debt | 39 392     | 40 319     | 40 804     |
| Unamortised borrowing costs            | 377        | 311        | 289        |
| Borrowings                             | 39 015     | 40 008     | 40 515     |
| All amounts in NOK million             | 30.06.2023 | 30.06.2022 | 31.12.2022 |

### EFFECTIVE LEVERAGE

| All amounts in NOK million except ratio      | 30.06.2023 | 30.06.2022 | 31.12.2022 |
|----------------------------------------------|------------|------------|------------|
|                                              |            |            |            |
| Borrowings                                   | 39 015     | 40 008     | 40 515     |
| Other interest-bearing liabilities           | 453        | 464        | 667        |
| Total debt                                   | 39 468     | 40 472     | 41 182     |
|                                              |            |            |            |
| Total assets                                 | 78 200     | 85 703     | 82 162     |
|                                              |            |            |            |
| Effective leverage (Total debt/Total assets) | 50.5 %     | 47.2%      | 50.1 %     |

### INTEREST COVERAGE RATIO (ICR)

| Interest Coverage Ratio (ICR) <sup>2)</sup> |       |       |       |       | 2.04  | 3.32  | 2.48  |
|---------------------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Applicable interest cost                    | 281   | 374   | 368   | 391   | 1 414 | 735   | 1 094 |
| Commitment fees <sup>1)</sup>               | 2     | 4     | 4     | 6     | 17    | 18    | 15    |
| Interest cost                               | 278   | 370   | 364   | 385   | 1 398 | 717   | 1 079 |
| EBITDA                                      | 685   | 691   | 756   | 747   | 2 880 | 2 442 | 2 715 |
| Net realised financials                     | 275   | 368   | 366   | 394   | 1 403 | 749   | 1 095 |
| Results from associates and joint ventures  | 17    | 17    | 7     | 28    | 69    | 25    | 37    |
| Depreciation                                | 1     | 1     | 1     | 1     | 4     | 4     | 4     |
| Net income                                  | 393   | 305   | 382   | 324   | 1 403 | 1 663 | 1 579 |
|                                             | Q3-22 | Q4-22 | Q1-23 | Q2-23 | L12M  | L12M  | L12M  |
| All amounts in NOK million except ratio     |       |       |       |       | Q2-23 | Q2-22 | Q4-22 |

<sup>17</sup> From Q4-22, Entra is only including interest cost and commitment fees in the calculation of applicable interest cost, excluding amortisation of previously paid borrowing costs. Comparative figures have been updated to reflect the amended definition.

<sup>2)</sup> From Q4-22, Entra reports ICR for the last 12 months in line with the Group's financial covenants.

# EPRA REPORTING

The following performance indicators have been prepared in accordance with best practices as defined by EPRA (European Public Real Estate Association) in its latest edition of the Best Practices Recommendations Guidelines. The EPRA Best Practices Recommendations Guidelines focus on making the financial statements of public real estate companies clearer and more comparable across Europe.

| Sum | mary table EPRA performance measures             | Unit | Q2-23 /<br>30.06.2023 | Q2-22 /<br>30.06.2022 |
|-----|--------------------------------------------------|------|-----------------------|-----------------------|
|     |                                                  | NOK  | 1.20                  | 4.00                  |
| А   | EPRA Earnings per share                          | NOK  | 1.39                  | 1.80                  |
| В   | EPRA NRV per share                               | NOK  | 192                   | 230                   |
|     | EPRA NTA per share                               | NOK  | 190                   | 227                   |
|     | EPRA NDV per share                               | NOK  | 154                   | 191                   |
| С   | EPRA Net Initial Yield (NIY)                     | %    | 4.48                  | 3.90                  |
|     | EPRA, "topped-up" NIY                            | %    | 4.48                  | 3.90                  |
| D   | EPRA Vacancy Rate                                | %    | 4.4                   | 2.9                   |
| Е   | EPRA Cost Ratio (including direct vacancy costs) | %    | 13.2                  | 12.8                  |
|     | EPRA Cost Ratio (excluding direct vacancy costs) | %    | 11.7                  | 11.1                  |
| F   | EPRA LTV                                         | %    | 53.4                  | 49.6                  |

The details for the calculation of the performance measures are shown on the following pages.

### A. EPRA EARNINGS

EPRA Earnings is a measure of the operational performance of the property portfolio. EPRA Earnings is calculated based on the income statement, adjusted for non-controlling interests, value changes on investment properties, changes in the market value of financial instruments and the associated tax effects. In addition, earnings from the jointly controlled entity OSU are adjusted for as the business of this company is development of residential properties for sale and is not considered relevant for measurement of the underlying operating performance of the property portfolio under management.

#### Quarterly

| All amounts in NOK million              | Q2-23            | Q2-23<br>Non-            | Q2-23                     | Q2-23            | Q2-22            | Q2-22<br>Non-            | Q2-22                     | Q2-22            |
|-----------------------------------------|------------------|--------------------------|---------------------------|------------------|------------------|--------------------------|---------------------------|------------------|
|                                         | IFRS<br>reported | controlling<br>Interests | Other EPRA<br>adjustments | EPRA<br>Earnings | IFRS<br>reported | controlling<br>Interests | Other EPRA<br>adjustments | EPRA<br>Earnings |
| Rental income                           | 854              | -32                      | 0                         | 822              | 783              | -30                      | 0                         | 753              |
| Operating costs                         | -67              | 2                        | 0                         | -65              | -60              | 3                        | 0                         | -57              |
| Net operating income                    | 787              | -30                      | 0                         | 756              | 723              | -27                      | 0                         | 696              |
| Other revenues                          | 27               | 0                        | 0                         | 27               | 26               | 0                        | 0                         | 26               |
| Other costs                             | -19              | 0                        | 0                         | -19              | -22              | 0                        | 0                         | -22              |
| Administrative costs                    | -48              | 1                        | 0                         | -48              | -44              | 1                        | 0                         | -43              |
| Share of profit from associates and JVs | -28              | 0                        | 26                        | -2               | -2               | 0                        | 1                         | -1               |
| Net realised financials                 | -394             | 3                        | 0                         | -391             | -238             | 2                        | 0                         | -236             |
| Net income                              | 324              | -27                      | 26                        | 323              | 444              | -25                      | 1                         | 420              |
| Net value changes                       | -2 063           | 75                       | 1 989                     | 0                | -857             | 68                       | 789                       | 0                |
| Profit/loss before tax                  | -1 739           | 48                       | 2 015                     | 323              | -413             | 43                       | 790                       | 420              |
| Tax payable                             | -3               | 1                        | 0                         | -2               | -21              | 1                        | 0                         | -19              |
| Change in deferred tax                  | 412              | -12                      | -469                      | -69              | 107              | -11                      | -170                      | -73              |
| Profit/loss for period/EPRA Earnings    | -1 331           | 37                       | 1 546                     | 252              | -327             | 34                       | 621                       | 327              |
| Average outstanding shares (million)    |                  |                          |                           | 182.1            |                  |                          |                           | 182.1            |
| EPRA Earnings per share                 |                  |                          |                           | 1.39             |                  |                          |                           | 1.80             |

### Year to date

| All amounts in NOK million              | YTD Q2-23<br>IFRS<br>reported | YTD Q2-23<br>Non-<br>controlling<br>Interests | Other EPRA | YTD Q2-23<br>EPRA<br>Earnings | YTD Q2-22<br>IFRS<br>reported | Non-<br>controlling | YTD Q2-22<br>Other EPRA<br>adjustments | YTD Q2-22<br>EPRA<br>Earnings |
|-----------------------------------------|-------------------------------|-----------------------------------------------|------------|-------------------------------|-------------------------------|---------------------|----------------------------------------|-------------------------------|
| Rental income                           | 1 726                         | -64                                           | 0          | 1 662                         | 1 564                         | -64                 | 0                                      | 1 500                         |
| Operating costs                         | -142                          | 5                                             | 0          | -137                          | -124                          | 5                   | 0                                      | -118                          |
| Net operating income                    | 1 584                         | -59                                           | 0          | 1 525                         | 1 440                         | -59                 | 0                                      | 1 381                         |
| Other revenue                           | 45                            | 0                                             | 0          | 45                            | 47                            | 0                   | 0                                      | 46                            |
| Other costs                             | -31                           | 0                                             | 0          | -31                           | -41                           | 0                   | 0                                      | -40                           |
| Administrative costs                    | -97                           | 1                                             | 0          | -95                           | -109                          | 2                   | 0                                      | -107                          |
| Share of profit from associates and JVs | -35                           | 0                                             | 36         | 0                             | -3                            | 0                   | -3                                     | -6                            |
| Net realised financials                 | -761                          | 6                                             | 0          | -755                          | -452                          | 6                   | 0                                      | -446                          |
| Net income                              | 706                           | -52                                           | 36         | 688                           | 882                           | -51                 | -3                                     | 828                           |
| Net value changes                       | -2 515                        | 103                                           | 2 412      | 0                             | 2 288                         | -94                 | -2 195                                 | 0                             |
| Profit/loss before tax                  | -1 809                        | 51                                            | 2 447      | 688                           | 3 170                         | -145                | -2 197                                 | 828                           |
| Tax payable                             | -7                            | 3                                             | 0          | -4                            | -25                           | 3                   | 0                                      | -22                           |
| Change in deferred tax                  | 433                           | -14                                           | -566       | -148                          | -658                          | 27                  | 470                                    | -161                          |
| Profit/loss for period/EPRA Earnings    | -1 383                        | 40                                            | 1 881      | 537                           | 2 488                         | -115                | -1 727                                 | 646                           |
| Average outstanding shares (million)    |                               |                                               |            | 182.1                         |                               |                     |                                        | 182.1                         |
| EPRA Earnings per share                 |                               |                                               |            | 2.95                          |                               |                     |                                        | 3.55                          |

# B. EPRA NET ASSET VALUE METRICS

### EPRA NET REINSTATEMENT VALUE (NRV)

The objective of the EPRA NRV measure is to highlight the value of net assets on a long-term basis and assumes that no divestment of assets takes place. Assets and liabilities that are not expected to crystallise in normal circumstances such as the fair value movements on financial derivatives and deferred taxes on property valuation surpluses are therefore excluded. Real estate transfer taxes are generally not levied on property transactions in Norway, and such taxes are accordingly not included in Entra's valuation certificates. Consequently, no adjustment is done for real estate transfer taxes in Entra's calculation of EPRA NRV.

| All amounts in NOK million                        | 30.06.2023<br>Total | 30.06.2023<br>Attributable to<br>non-controlling<br>interests | 30.06.2023<br>Attributable to<br>shareholders<br>(EPRA NRV) | 30.06.2022<br>Attributable to<br>shareholders<br>(EPRA NRV) | 31.12.2022<br>Attributable to<br>shareholders<br>(EPRA NRV) |
|---------------------------------------------------|---------------------|---------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|
| IFRS equity                                       | 29 789              | -1 898                                                        | 27 891                                                      | 33 161                                                      | 29 693                                                      |
| Revaluation of investments made in JVs            | 155                 | 0                                                             | 155                                                         | 492                                                         | 268                                                         |
| Net Asset Value (NAV) at fair value               | 29 944              | -1 898                                                        | 28 046                                                      | 33 652                                                      | 29 961                                                      |
| Deferred tax properties and financial instruments | 8 014               | -362                                                          | 7 652                                                       | 8 547                                                       | 8 133                                                       |
| Net fair value on financial derivatives           | -776                | 0                                                             | -777                                                        | -395                                                        | -390                                                        |
| EPRA Net Reinstatement Value (NRV)                | 37 181              | -2 260                                                        | 34 921                                                      | 41 804                                                      | 37 703                                                      |
| Outstanding shares at period end (million)        |                     |                                                               | 182.1                                                       | 182.1                                                       | 182.1                                                       |
| EPRA NRV per share (NOK)                          |                     |                                                               | 192                                                         | 230                                                         | 207                                                         |

#### EPRA NET TANGIBLE ASSETS (NTA)

The EPRA NTA is focused on reflecting a company's tangible assets and assumes that entities buy and sell assets, thereby crystallising certain levels of unavoidable deferred tax liability. Entra has adopted the second option in the EPRA BPR guidelines to adjust for deferred tax, estimating the real tax liability based how the company has completed property transactions in recent years.

| All amounts in NOK million                           | 30.06.2023<br>Total | 30.06.2023<br>Attributable to<br>non-controlling<br>interests | 30.06.2023<br>Attributable to<br>shareholders<br>(EPRA NTA) | 30.06.2022<br>Attributable to<br>shareholders<br>(EPRA NTA) | 31.12.2022<br>Attributable to<br>shareholders<br>(EPRA NTA) |
|------------------------------------------------------|---------------------|---------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|
| IFRS equity                                          | 29 789              | -1 898                                                        | 27 891                                                      | 33 161                                                      | 29 693                                                      |
| Revaluation of investments made in JVs               | 155                 | 0                                                             | 155                                                         | 492                                                         | 268                                                         |
| Net Asset Value (NAV) at fair value                  | 29 944              | -1 898                                                        | 28 046                                                      | 33 652                                                      | 29 961                                                      |
| Reversal deferred tax liability as per balance sheet | 7 764               | -301                                                          | 7 463                                                       | 8 463                                                       | 7 902                                                       |
| Adjustment estimated real tax liability              | -171                | -42                                                           | -212                                                        | -369                                                        | -201                                                        |
| Net fair value on financial derivatives              | -776                | 0                                                             | -777                                                        | -395                                                        | -390                                                        |
| EPRA Net Tangible Assets (NTA)                       | 36 761              | -2 241                                                        | 34 520                                                      | 41 351                                                      | 37 272                                                      |
| Outstanding shares at period end (million)           |                     |                                                               | 182.1                                                       | 182.1                                                       | 182.1                                                       |
| EPRA NTA per share (NOK)                             |                     |                                                               | 190                                                         | 227                                                         | 205                                                         |

<sup>10</sup> Estimated real deferred tax liability related to temporary differences of properties has been calculated to 1.2 per cent of the based on a discount rate of 5.0 per cent and the assumption that. 50 per cent of the property portfolio are realised over 50 years in transactions structured as sale of properties in corporate wrappers, with an average tax discount of 6.5 per cent. Further, the real tax liability related to the gains/losses account is estimated by assuming an amortisation of 20 per cent annually and a discount rate of 5.0 per cent.

#### EPRA NET DISPOSAL VALUE (NDV)

The EPRA NDV measure illustrates a scenario where deferred tax, financial instruments, and certain other adjustments are calculated as to the full extent of their liability. This enables readers of financial reports to understand the full extent of liabilities and resulting shareholder value under an orderly sale of business and/or if liabilities are not held until maturity. The measure should not be viewed as a "liquidation NAV" for Entra, as fair values may not represent liquidation values, and as an immediate realisation of Entra's assets may be structured as sale of property-owning companies, resulting in the deferred tax liabilities only partially crystallising.

| All amounts in NOK million                                                                  | 30.06.2023           | 30.06.2023                         | 30.06.2023                   | 30.06.2022                   | 31.12.2022                      |
|---------------------------------------------------------------------------------------------|----------------------|------------------------------------|------------------------------|------------------------------|---------------------------------|
|                                                                                             |                      | Attributable to<br>non-controlling | Attributable to shareholders | Attributable to shareholders | Attributable<br>to shareholders |
|                                                                                             | Total                | interests                          | (EPRA NDV)                   | (EPRA NDV)                   | (EPRA NDV)                      |
| IFRS equity                                                                                 | 29 789               | -1 898                             | 27 891                       | 33 161                       | 29 693                          |
| Revaluation of investments made in JVs                                                      | 155                  | 0                                  | 155                          | 492                          | 268                             |
| Net Asset Value (NAV) at fair value                                                         | 29 944               | -1 898                             | 28 046                       | 33 652                       | 29 961                          |
|                                                                                             |                      |                                    |                              |                              |                                 |
|                                                                                             |                      |                                    |                              |                              |                                 |
| Fair value adjustment fixed interest rate debt, net of tax                                  | -76                  | 0                                  | -76                          | 1 057                        | 1 089                           |
| Fair value adjustment fixed interest rate debt, net of tax<br>EPRA Net Disposal Value (NDV) | -76<br><b>29 868</b> | 0<br>-1 898                        | -76<br><b>27 970</b>         | 1 057<br><b>34 709</b>       | 1 089<br><b>31 050</b>          |
|                                                                                             |                      | -                                  |                              |                              |                                 |

### C. EPRA NET INTIAL YIELD

EPRA Net Initial Yield (NIY) measures the annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the market value of the property, increased with (estimated) purchasers' costs.

EPRA "topped-up" NIY incorporates an adjustment to the EPRA NIY in respect of the expiration of rent-free periods (or other unexpired lease incentives such as discounted rent periods and step rents).

| All amounts in NOK million except ratio                                      | Oslo   | Bergen | Trondheim | Sandvika | Drammen | Stavanger | Total 30.06.23 | Total 30.06.22 |
|------------------------------------------------------------------------------|--------|--------|-----------|----------|---------|-----------|----------------|----------------|
| Investment property - wholly owned                                           | 51 714 | 3 764  | 7 220     | 4 557    | 0       | 1 594     | 68 848         | 76 421         |
| Investment property - share of JVs <sup>1)</sup>                             | 0      | 1 551  | 0         | 0        | 1 341   | 0         | 2 891          | 3 150          |
| Total property portfolio                                                     | 51 714 | 5 315  | 7 220     | 4 557    | 1 341   | 1 594     | 71 739         | 79 571         |
| Less projects, land and developments                                         | -2 535 | -97    | -399      | -78      | 0       | -54       | -3 163         | -8 613         |
| Completed management portfolio                                               | 49 179 | 5 218  | 6 820     | 4 479    | 1 341   | 1 539     | 68 576         | 70 958         |
| Allowance for estimated purchasers' cost                                     | 71     | 11     | 18        | 13       | 4       | 3         | 118            | 127            |
| Gross up completed management<br>portfolio valuation                         | 49 250 | 5 229  | 6 838     | 4 491    | 1 344   | 1 542     | 68 694         | 71 085         |
| 12 months rolling rent                                                       | 2 237  | 260    | 378       | 263      | 75      | 95        | 3 309          | 2 960          |
| Estimated ownership cost                                                     | 149    | 23     | 31        | 14       | 5       | 9         | 231            | 185            |
| Annualised net rents                                                         | 2 088  | 237    | 347       | 249      | 70      | 86        | 3 078          | 2 775          |
| Add: Notional rent expiration of rent-free periods or other lease incentives | 0      | 0      | 0         | 0        | 0       | 0         | 0              | 0              |
| Topped up net annualised net rents                                           | 2 088  | 237    | 347       | 249      | 70      | 86        | 3 078          | 2 775          |
| EPRA NIY                                                                     | 4.24%  | 4.53%  | 5.08%     | 5.55%    | 5.22%   | 5.59%     | 4.48%          | 3.90%          |
| EPRA "topped-up" NIY                                                         | 4.24%  | 4.53%  | 5.08%     | 5.55%    | 5.22%   | 5.59%     | 4.48%          | 3.90%          |

<sup>1)</sup> The value of "Investment property - share of JVS" is from Q1-23 updated to reflect Entra's ownership in the JVs consolidated in Entra's financial statements as the annualised net rents exclude the net rents attributable to non-controlling interests. Comparative figures are updated.

### D. EPRA VACANCY RATE

Estimated Market Rental Value (ERV) of vacant space divided by the ERV of the whole portfolio. All figures are adjusted for actual share of ownership of each property.

| All amounts in NOK million except rate | Oslo  | Bergen | Trondheim | Sandvika | Drammen | Stavanger | Total 30.06.23 | Total 30.06.22 |
|----------------------------------------|-------|--------|-----------|----------|---------|-----------|----------------|----------------|
| Market rent vacant areas               | 105   | 14     | 26        | 9        | 2       | 1         | 156            | 93             |
| Total market rent                      | 2 419 | 305    | 396       | 254      | 71      | 102       | 3 546          | 3 223          |
| EPRA vacancy rate                      | 4.3%  | 4.8%   | 6.6%      | 3.5%     | 2.6%    | 0.6%      | 4.4%           | 2.9%           |

### E. EPRA COST RATIO

Administrative & operating costs (including & excluding costs of direct vacancy) divided by gross rental income.

| All amounts in NOK million except ratio         | Q2-23 | Q2-22 | YTD Q2-23 | YTD Q2-22 | 2022   |
|-------------------------------------------------|-------|-------|-----------|-----------|--------|
| Operating costs                                 | -67   | -60   | -142      | -124      | -263   |
| Administrative costs                            | -48   | -44   | -97       | -109      | -210   |
| Less: Ground rent cost                          | 3     | 4     | 7         | 7         | 15     |
| EPRA cost (including direct vacancy cost)       | -112  | -100  | -232      | -225      | -459   |
| Direct vacancy cost                             | -13   | -14   | -32       | -22       | 50     |
| EPRA cost (excluding direct vacancy cost)       | -100  | -87   | -200      | -203      | -409   |
| Gross rental income less ground rent            | 854   | 783   | 1 726     | 1 564     | 3 158  |
| Total gross rental income less ground rent      | 854   | 783   | 1 726     | 1 564     | 3 158  |
| EPRA cost ratio (including direct vacancy cost) | 13.2% | 12.8% | 13.4%     | 14.4%     | 14.5 % |
| EPRA cost ratio (excluding direct vacancy cost) | 11.7% | 11.1% | 11.6%     | 13.0%     | 13.0 % |

#### F. EPRA LTV

Loan-to-Value (LTV) is an expression of the gearing of a company. In the BPR guidelines released in March 2022, EPRA introduced guidance on recommended LTV disclosure called EPRA LTV. The main overarching concepts in EPRA LTV are: (1) any capital which is not equity (i.e. which value accrues to the shareholders of the company) is considered as debt irrespective of its IFRS classification, (2) assets are included at fair value, net debt at nominal value, and (3) the EPRA LTV is calculated based on proportional consolidation (i.e. include the Group's share in the net debt and net assets of joint ventures and material associates). Entra has included its share of net debt and net assets in all joint ventures. In the periods disclosed below, Entra has no material associated companies.

| All amounts in NOK million except ratio     | 30.06.2023 | Proportionate  | consolidation | 30.06.2023 | 30.06.2022 <sup>3)</sup> | 31.12.2022 |
|---------------------------------------------|------------|----------------|---------------|------------|--------------------------|------------|
|                                             | Group as   | Share of joint | Non-contr.    | Combined   | Combined                 | Combined   |
|                                             | reported   | ventures       | interests     | EPRA LTV   | EPRA LTV                 | EPRA LTV   |
| Bond loans                                  | 17 746     | 0              | 0             | 17 746     | 18 704                   | 17 541     |
| Bank loans                                  | 21 646     | 583            | -256          | 21 972     | 20 870                   | 22 852     |
| Commercial papers                           | 0          | 0              | 0             | 0          | 950                      | 820        |
| Net payables <sup>1)</sup>                  | 26         | 45             | -3            | 68         | 628                      | 777        |
| Cash and bank deposits                      | -242       | -42            | 12            | -272       | -200                     | -248       |
| Net debt                                    | 39 176     | 586            | -247          | 39 515     | 40 952                   | 41 743     |
| Investment properties                       | 73 913     | 139            | -2 446        | 71 606     | 79 808                   | 75 009     |
| Properties held for sale <sup>2)</sup>      | 478        | 1 654          | 0             | 2 132      | 2 461                    | 3 695      |
| Other financial assets (equity instruments) | 313        | 0              | 0             | 313        | 365                      | 344        |
| Total property value                        | 74 703     | 1 793          | -2 446        | 74 050     | 82 634                   | 79 048     |
| EPRA LTV (Net debt/Total property value)    | 52.4%      |                |               | 53.4%      | 49.6 %                   | 52.8%      |

<sup>10</sup> Net payables include trade payables, other current and non-current liabilities, trade receivables, and other receivables and other assets, excluding financial assets

Properties held for sale include investment properties held for sale and inventory properties, i.e. properties dassified as inventories as they are held with the intent to be sold in the future Net payables as of 30.06.22 is updated to include other non-current liabilities and long-term receivables and other assets, excluding equity instruments, in accordance with updated

guidance from EPRA issued in Q3-22. Combined Net payables as of 30.06.22 is consequently increased from 280 million to 628 million, increasing the combined EPRA LTV from 49.1 per cent to 49.6 per cent

# DEFINITIONS

| 12 months rolling rent                                      | <ul> <li>The contractual rent of the management properties of the Group for the next 12 months as of a certain date, adjusted for (i) signed new contracts and contracts expiring during such period, (ii) contract based CPI adjustments based on Independent Appraisers' CPI estimates and (iii) the Independent Appraisers' estimates of letting of current and future vacant areas.</li> </ul> |
|-------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Capital expenditure                                         | <ul> <li>Property related capital expenditure, split into four components. (i) Acquisition, (ii) Development, (iii) Like-for-like portfolio and (iv)</li> <li>Other. The components Development and Like-for-like portfolio combined ties to the line interment in the property</li> </ul>                                                                                                         |
| Back-stop of short-term interest-<br>bearing debt           | portfolio in the investment properties rollforward, while the two other categories ties to separate line items in the rollforward.<br>- Unutilised credit facilities divided by short-term interest-bearing debt.                                                                                                                                                                                  |
| Borrowings                                                  | - Carrying amount of interest-bearing debt                                                                                                                                                                                                                                                                                                                                                         |
| Cash Earnings                                               | - Net income from property management less tax payable. Cash Earnings per share is calculated as Cash Earnings divided by the average outstanding shares for the period.                                                                                                                                                                                                                           |
| Contractual rent                                            | <ul> <li>Annual cash rental income being received as of relevant date</li> </ul>                                                                                                                                                                                                                                                                                                                   |
| Effective Leverage                                          | - Total interest-bearing liabilities, induding debt, lease liabilities, pension liabilities and seller's credits, divided by total assets                                                                                                                                                                                                                                                          |
| EPRA LTV ("Loan-to-value")<br>EPRA NDV – Net Disposal Value | <ul> <li>Net debt divided by total property value. Property values are included at fair value, net debt at nominal value. EPRA LTV is calculated based on proportional consolidation for partly-owned subsidiaries, associates and JVs.</li> <li>EPRA NDV is a NAV metric reflecting the IFRS equity including the full extent of the deferred tax liability as per the balance sheet,</li> </ul>  |
| EPRA NRV – Net Reinstatement Value                          | including fair value of fixed interest rate debt and excluding goodwill as a result of deferred tax.<br>- EPRA NRV is a NAV metric reflecting the IFRS equity excluding (i) deferred tax liability as per the balance sheet in respect of                                                                                                                                                          |
| EPRA NTA – Net Tangible Assets                              | properties and financial instruments, (ii) fair value of financial instruments and (iii) goodwill as a result of deferred tax.<br>- EPRA NTA is a NAV metric reflecting the IFRS equity induding only the estimated real tax liability, and excluding (i) fair value of                                                                                                                            |
| Gross yield                                                 | financial instruments, and (ii) goodwill and intangible assets as per the balance sheet.<br>- 12 months rolling rent divided by the market value of the management portfolio                                                                                                                                                                                                                       |
| Interest Coverage Ratio ("ICR")                             | <ul> <li>Net income from property management excluding depreciation and amortisation for the Group (i.e. the Group's EBITDA –</li> </ul>                                                                                                                                                                                                                                                           |
|                                                             | Earnings Before Interest, Taxes, Depreciation and Amortisation), divided by net interest on interest-bearing nominal debt and commitment fees related to investment activities. ICR is presented for last four quarters in line with Entra's financial covenants.                                                                                                                                  |
| Independent Appraisers                                      | - Newsec and Cushman & Wakefield Realkapital                                                                                                                                                                                                                                                                                                                                                       |
| Land and dev. properties                                    | <ul> <li>Property / plots of land with planning permission for development</li> </ul>                                                                                                                                                                                                                                                                                                              |
| Like-for-like                                               | <ul> <li>The percentage change in rental income from one period to another given the same income generating property portfolio in the portfolio. The figure is thus adjusted for acquisition and divestments of properties and active projects</li> </ul>                                                                                                                                          |
| Management properties                                       | - Properties that are actively managed by the company                                                                                                                                                                                                                                                                                                                                              |
| Market rent                                                 | - The annualised market rent of the management properties, fully let as of the relevant date, expressed as the average of market rents estimated by the Independent Appraisers                                                                                                                                                                                                                     |
| Market value of the property portfolio                      | <ul> <li>The market value of all properties owned by the parent company and subsidiaries. The figure does not include Inventory properties.</li> </ul>                                                                                                                                                                                                                                             |
| Net Asset Value ("NAV")                                     | - Net Asset Value the total equity that the company manages for its owners. Entra presents NAV calculations in line with EPRA recommendation, where the difference mainly is explained by the expected turnover of the property portfolio.                                                                                                                                                         |
| Net income from property management                         | - Net Income less value changes, tax effects and other income and other costs from residential development in associates and J/s                                                                                                                                                                                                                                                                   |
| Net letting                                                 | - Annualised rent of new lease contracts plus lease-up on renegotiated contracts less terminated contracts                                                                                                                                                                                                                                                                                         |
| Net nominal interest-bearing debt                           | - Nominal interest-bearing debt less cash and bank deposits                                                                                                                                                                                                                                                                                                                                        |
| Net operating income                                        | - Rental income less operating costs such as maintenance, property tax, leasehold expenses (not including financial expenses on leases recognised in accordance with IFRS 16), insurance fees, letting and property administration costs and direct property costs.                                                                                                                                |
| Net rent                                                    | - 12 months rolling rent less the Independent Appraisers' estimate of ownership costs of the management properties of the Group                                                                                                                                                                                                                                                                    |
| Net yield                                                   | - Net rent divided by the market value of the management properties of the Group                                                                                                                                                                                                                                                                                                                   |
| Newbuild                                                    | - A new building on bare land                                                                                                                                                                                                                                                                                                                                                                      |
| Occupancy                                                   | <ul> <li>Estimated market rent of occupied space of the management properties, divided by the market rent of the total space of the<br/>management portfolio.</li> </ul>                                                                                                                                                                                                                           |
| Outstanding shares                                          | - The number of shares registered less the company's own repurchased shares at a given point in time. EPRA Earnings and Cash Earnings per share amounts are calculated using the weighted average number of ordinary shares outstanding during the period. All other per share amounts are calculated using the number of ordinary shares outstanding at period end.                               |
| Period-on-period                                            | - Comparison between one period and the equivalent period the previous year                                                                                                                                                                                                                                                                                                                        |
| Property portfolio                                          | <ul> <li>Properties owned by the parent company and subsidiaries, regardless of their classification for accounting purposes. Does not include the market value of properties in associates and jointly controlled entities</li> </ul>                                                                                                                                                             |
| Project properties                                          | - Properties where it has been decided to start construction of a new building and/or renovation                                                                                                                                                                                                                                                                                                   |
| Redevelopment                                               | <ul> <li>Extensive projects such as full knock-down and rebuild, and projects where external walls are being materially impacted (e.g. taking a building back to its core or changing brick facades to glass).</li> </ul>                                                                                                                                                                          |
| Refurbishment                                               | <ul> <li>Projects extensively impacting an existing building, but not knocking it down or materially affecting external walls</li> </ul>                                                                                                                                                                                                                                                           |
| Total area                                                  | - Total area including the area of management properties, project properties and land / development properties                                                                                                                                                                                                                                                                                     |
| Total net nominal interest-bearing debt                     | <ul> <li>Net nominal interest-bearing debt and other interest-bearing liabilities, including seller's credits and lease liabilities for land and parking lots in connection with the property portfolio</li> <li>Weighted Average Unexpired Lease Term measured as the remaining contractual rent amounts of the current lease contracts of</li> </ul>                                             |
|                                                             | the management properties of the Group, including areas that have been re-let and signed new contracts, adjusted for termination rights and excluding any renewal options, divided by Contractual rent, including renewed and signed new contracts.                                                                                                                                                |

# Contact info

Sonja Horn CEO Phone: + 47 905 68 456 sh@entra.no Anders Olstad CFO Phone: + 47 900 22 559 ao@entra.no Tone K. Omsted Head of IR Phone: + 47 982 28 510 tom@entra.no Entra ASA Post box 52 Økern 0508 Oslo, Norway Phone: + 47 21 60 51 00 post@entra.no

# Financial calendar

Third quarter 2023 18.10.2023

Fourth quarter 2023 09.02.2024