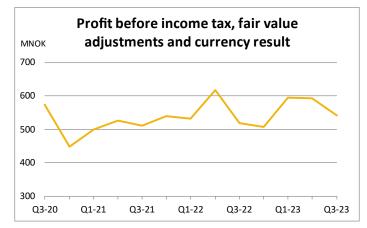


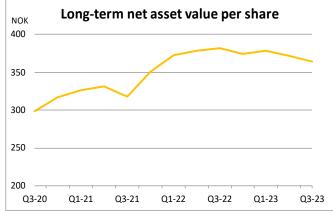
# Report for Q3 2023

# **KEY FIGURES**

МЛОК	APM*	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Net rental income		825	71.0	2 523	2 1 5 2	2 879
			716			
Fair value adjustments in investment properties and interest rate derivatives	1	-1 332	-467			
Profit before income tax		-763	48	-356		
Profit before income tax, fair value adjustments and currency result	2	541	518	1 727	1 668	2 174
Equity ratio	3			51 %	52 %	52 %
Equity per share (NOK)	4			309	324	318
Long-term net asset value per share (NOK)	4			364	382	374
Net cash flow from operations		531	467	1 588	1 540	2 045
Liquidity reserves	5			5 232	5 438	5 139
Amortisation next 12 months	6			2 427	2 243	2 623
Interest-bearing debt	7			21 063	20 513	20 227
Interest per balance sheet date	8			5,10 %	3,91 %	4,45 %
Loan to value ratio	7			36 %	34 %	35 %
Interest coverage ratio	9			3,3	4,1	3,8
Net investments	10	135	150	1 830	611	889
Market value properties	11			58 249	58 754	57 715
Annualized rental income level	12			3 770	3 350	3 385
Yield properties	13			5,69 %	4,95 %	5,10 %
Sales, owned shopping centres		14 872	13 872	42 352		57 032
Share price per balance sheet date (NOK)				165,0	179,5	175,5

\* Definitions, calculations and explanations on the use of alternative performance measures (APM) are included at the end of the report.





# Olav Thon Eiendomsselskap Report for Q3 2023

# Highlights:

- The Group posted another good operating result in Q3, with profit before tax, fair value adjustments and currency result amounting to NOK 541 (518) million
- Following the downward fair value adjustments of the Group's property portfolio by NOK 1,308 (-532) million, profit before tax was NOK -763 (48) million
- The Group's rental income in Q3 amounted to NOK 922 (787) million
- The Group's financial position is solid, and the Group's equity ratio at the end of Q3 was 51% (52%), while its liquidity reserves were NOK 5,232 (5,438) million
- Retail sales in the shopping centre portfolio in Q3 were NOK 14,872 million, up 7.2% on Q3 2022

# FINANCIAL POSITION/BALANCE SHEET AS AT 30.09.2023

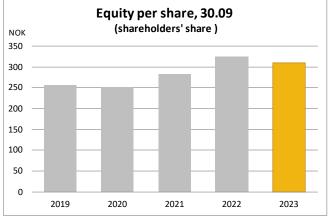
The Group's total assets were NOK 62,205 (63,618) million, with investment properties accounting for NOK 58,252 (58,742) million of that figure.

Total equity was NOK 31,780 (33,359) million and the equity ratio was 51% (52%).

Equity per share (attributable to controlling interests)<sup>1</sup> was NOK 309 (324), while the NAV per share<sup>1</sup> was calculated at NOK 364 (382).

Interest-bearing debt was NOK 21,063 (20,513) million with a loan-to-value ratio  $^1$  of 36% (34%).

The Group's share of the equity in joint ventures and associates was NOK 1,940 (3,115) million.



Equity per share has increased by 21% since 30.09.2019.

#### SUMMARY OF THE RESULTS FOR Q3

Profit before tax was NOK -763 (48) million.

Fair value adjustments of investment property and financial instruments totalled NOK -1,332 (-467) million<sup>2</sup>.

Profit before tax, fair value adjustments and currency result therefore amounted to NOK 541 (518) million.

# RENTAL INCOME AND PROPERTY-RELATED EXPENSES Gross rental income was NOK 922 (787) million.

GIUSS TEIRAI IIICUITE WAS NOK 922 (787) IIIIIIOII.

Property-related income amounted to NOK 222 (237) million and consisted mainly of payments from the Group's tenants to cover property service charges and operation of shopping centre associations.

Property-related expenses amounted to NOK 319 (308) million, including the above-mentioned letting and property administration costs of NOK 187 (197) million.

Maintenance expenses for the property portfolio amounted to NOK 53 (36) million.

Net rental income was therefore NOK 825 (716) million.

# FAIR VALUE ADJUSTMENTS OF INVESTMENT PROPERTIES

The value of the Group's investment properties was adjusted downward by NOK -1,308 (-532) million in Q3.

The reduction in value is largely due to the average yield used for valuation of the property portfolio increasing from 5.48% to 5.69%.

Increase in rental income mitigates the reduction in value of the property portfolio considerably.

The Group's property portfolio consists of the following property segments:

- Shopping centre properties in Norway and Sweden.
- Commercial properties including rental housing, primarily in the Oslo area.

The values in both property segments were adjusted downward in Q3.

The value of the Group's shopping centre properties was adjusted downward by NOK 751 (357) million, while the value of the commercial properties was adjusted downward by NOK 557 (176) million.

### SHARE OF RESULTS OF JOINT VENTURES AND ASSOCIATES

The Group's share of the results of joint ventures and associates amounted to NOK -66 (-11) million.

The fall from last year is primarily due to fair value adjustments of investment properties and financial instruments in these companies amounting to NOK -103 (-62) million.

The share of the results and balance sheet totals of joint ventures and associates is also affected by the Group's stake in Sørlandssenteret DA increasing from 50% to 100% in Q1 2023.

Note 9 shows underlying figures for the Group's share of the results and balance sheet totals for these companies.

#### OTHER OPERATING INCOME AND EXPENSES

Other operating income was NOK 14 (13) million and consisted mainly of sales income from other activities.

<sup>1</sup>For definitions, see alternative performance measures (APM) at the end of the report <sup>2</sup> Includes investments in joint ventures and associates Other operating and administrative expenses amounted to NOK 58 (52) million, while depreciation and amortisation amounted to NOK 3 (5) million.

# FINANCIAL INCOME AND EXPENSES

Net financial items amounted to NOK -168 (-80) million, with fair value adjustments of financial instruments accounting for NOK 80 (127) million of that figure.

Net interest expenses amounted to NOK 265 (193) million, NOK 3 (3) million of which were interest expenses for lease liabilities.

Higher interest expenses are due in their entirety to a higher average interest rate on the Group's interest-bearing debt.

Unrealised exchange rate gains associated with the SEK exchange rate amounted to NOK 22 (-9) million.

# FAIR VALUE ADJUSTMENTS, FINANCIAL INSTRUMENTS

Long-term market interest rates (swap rate) rose in both Norway and Sweden in Q3.

In Norway, the 5-year swap rate rose by 0.22 of a percentage point to 4.44%, while the 10-year swap rate rose by 0.38 of a percentage point to 4.24%.

In Sweden, the 5-year swap rate rose by 0.17 of a percentage point to 3.57%, while the 10-year swap rate rose by 0.36 of a percentage point to 3.45%.

As a result of the change in interest rates, the fair value of the Group's financial instruments increased by NOK 80 (127) million.

# CASH FLOW AND LIQUIDITY

Net cash flow from operations in Q3 was NOK 531 (467) million.

Net cash flow from operating activities was NOK 807 (627) million.

Investing activities reduced liquidity by NOK 191 (112) million, while financing activities reduced liquidity by NOK 569 (400) million.

Currency effects on cash and cash equivalents were NOK 7 (0) million and liquid funds therefore increased by NOK 54 (115) million.

Liquidity reserves were NOK 5,232 (5,438) million at the end of Q3 and consisted of short-term investments of NOK 215 (310) million and undrawn long-term credit facilities of NOK 5,017 (5,128) million.

# **INVESTMENTS**

The Group's net investments in Q3 were NOK 135 (150) million. Total net investments in the first nine months of the year amounted to NOK 1,830 (611) million.

# MAJOR PROPERTY PROJECTS<sup>3</sup>

# Under construction

### Arnljot Gellines vei 1, Oslo

A property centrally located in Oslo Øst with total space of 2,500 square metres. The property, with 22 residential units for rent, is scheduled for completion in 2024.

# Amfi Elverum, Elverum (50% stake)

An extension totalling 4,500 square metres is being added to this shopping centre property. The expansion is scheduled for completion in the second half of 2024.

# In planning phase

Olav Thon Eiendomsselskap has several large property projects in the planning phase. The projects are primarily linked to the further development of its property portfolio, and whether they will be executed depends on factors such as official permits and market conditions.

# **INVESTMENT PROPERTIES AS AT 30.09.2023**

The property portfolio was valued at NOK 58,249 (58,754) million at the end of Q3 based on an average yield of 5.69% (4.95%).

Average yield by property segments were as follows:

Shopping centre properties6.06% (5.31%)Commercial property4.66% (4.08%)

The annual rental income level was NOK 3,770 (3,350) million.

The property portfolio is made up of the following main segments:

	Fair value (Share)	Rental income level (Share)
Shopping centre properties	73%	78%
Commercial properties	27%	22%
Total portfolio	100%	100%

The vacancy rate in the property portfolio was 3.4% (3.2%).

# PROPERTY PORTFOLIO OWNED THROUGH JOINT VENTURES AND ASSOCIATES

The Group's share of the rental income of joint ventures and associates was NOK 230 (285) million.

The Group's share of the property values in these companies was NOK 3,319 (4,512) million.

# THE SHOPPING CENTRE BUSINESS AREA

At the end of the quarter, Olav Thon Eiendomsselskap wholly or partly owned 60 shopping centres in Norway and Sweden.

Olav Thon Eiendomsselskap is Norway's leading shopping centre actor with a solid market position.

The shopping centre portfolio includes Norway's largest shopping centre in terms of retail sales, Lagunen Storsenter in Bergen, and no less than five of the country's six largest shopping centres.

### **Retail sales**

Retail sales in the Group's shopping centres in Q3 amounted to NOK 14,872 (13,872) million.

The shopping centres had the following retail sales in Q3 broken down by month:

	2023	2022	Change
July	5,050	4,683	7.8%
August	5,143	4,795	7.3%
September	4,679	4,394	6.5%
Total Q3	14,872	13,872	7.2%

Retail sales in the first nine months of the year were NOK 42,352 (39,680) million.

### Norway

In Q3, the Group's Norwegian shopping centres had retail sales of NOK 13,965 (12,996) million. Retail sales in the first nine months of the year were NOK 39,569 (37,117) million.

### Sweden

Retail sales in the shopping centres in Sweden amounted to SEK 925 (847) million in Q3, and SEK 2,705 (2,528) million in the first nine months of the year.

# **RISK FACTORS**

The biggest risk factors to which Olav Thon Eiendomsselskap is exposed are, considered to be, market and financial risks associated with the property and financial markets.

# THE PROPERTY MARKET

Trends in the property market in Norway and Sweden are affected by both macroeconomic factors and demand for commercial property as an investment object.

The valuation as of 30.09.2023 was based on an average yield of 5.69%. In the last three years, the yield has varied between 4.90% and 5.69%.

Changes in yield and market rents have a direct impact on the value of the property portfolio. Calculations of this effect can be found in note 8.

# THE FINANCIAL MARKET

The most significant financial risk for Olav Thon Eiendomsselskap is, considered to be, the Group's access to financing in the banking and capital markets.

The risk is mitigated by maintaining a low loan-to-value ratio, a balanced debt portfolio and significant liquidity reserves.

The Group's financing is described in greater depth in the next section, and more details about financial risk management can be found in the annual report for 2022.

# FINANCIAL INSTRUMENTS

The Group's financial instruments (interest rate swaps) are carried at fair value.

The interest rate swaps are mainly used to hedge the Group's long-term fixed rates, thereby reducing financial risk.

At the end of Q3, the portfolio of financial instruments was NOK 21,672 (18,582) million and is made up of the following main groups:

MNOK	Amount
Floating to fixed interest rate	11,301
Fixed to floating interest rate	3,583
Floating to fixed interest rate –	6,788
Future start	
Total	21,672

At the end of Q3, total fair value was NOK 383 (-49) million.

Fair value is affected both by changes in long-term interest rates and by the remaining term on financial instruments.

It is estimated that a change of 1 percentage point in interest rates would change the fair value of the portfolio by approximately NOK 550-650 million.

### FINANCING

The Group's debt portfolio consists of long-term credit facilities with Nordic banks and direct borrowing in the capital markets in Norway and Sweden.

Access to financing is considered satisfactory despite generally weak capital markets in Q3.

The Group's financing sources in Q3 were mainly the capital markets in Norway and Sweden, with new loans amounting to NOK 500 million and SEK 950 million being raised.

# INTEREST-BEARING DEBT AND MATURITY STRUCTURE

At the end of Q3, outstanding certificate and bond debt amounted to NOK 11,683 (12,516) million, broken down as follows:

Norway:	NOK 10,756 (11,438) million
Sweden:	SEK 950 (1,110) million

Total credit facilities were NOK 26,080 (25,641) million, NOK 5,017 (5,128) million of which was undrawn.

For details of the Group's interest-bearing debt, see notes 11 and 12 and 'Alternative performance measures' in the report.

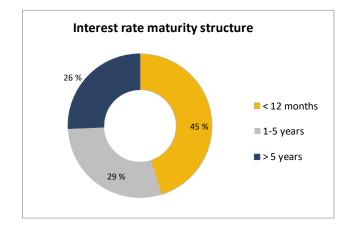
The debt had an average residual term of 2.5 (3.2) years, with 12% (11%) of the debt falling due for repayment within one year.

Current liquidity reserves are sufficient to refinance all debt falling due in the banking and capital markets up until Q1 2025.

AVERAGE INTEREST RATE AND INTEREST RATE ADJUSTMENT At the end of Q3, the Group had an average fixed-rate period of 3.2 (3.4) years and a fixed-rate ratio of 54% (56%).

The Group's average interest rate (including credit margin) was 5.10% (3.91%), divided between the following currencies:

Currency	Share of debt	Average interest rate
NOK	88%	5.21%
SEK	12%	4.32%



### SHARE INFORMATION

The closing price of Olav Thon Eiendomsselskap shares was NOK 165 at the end of Q3, down from NOK 167.5 at the start of the quarter.

The highest and lowest prices in the quarter were NOK 173 and 163.5, respectively.

Olav Thon Eiendomsselskap shares have generated the following return (including dividend) compared with the Oslo Stock Exchange:

	Return OLT	OSEBX
Q3 2023	-1%	6%
YTD 2023	-2%	9%
Last 12 months	-4%	17%
Last 24 months	-4%	13%
Last 36 months	32%	59%
Last 60 months	22%	48%

In Q3, 630,000 (2,627,979) shares were traded, with 2,627 (2,874) trades in the share on the Oslo Stock Exchange.

In the first nine months of the year, 1.4 (4.9) million shares were traded, with 4,576 (9,709) trades in the share on the Oslo Stock Exchange.

#### **SHAREHOLDERS**

Olav Thon Eiendomsselskap ASA has issued 101,478,908 shares, which have equal rights.

At the end of Q3, the company had 3,752 shareholders, with Norwegian investors owning 97.6% of the shares.

At the end of the quarter, the company's market capitalisation was NOK 16.7 (18.6) billion, and the company's largest shareholders were:

Name	Stake
Olav Thon Gruppen AS and subsidiaries	75.4%
MP Pensjon	2.3%
Folketrygdfondet	1.7%
VPF Nordea Verdi	1.6%
J.P. Morgan SE	1.3%
Other owners	17.7%
Total	100%

# OUTLOOK

After strong growth in the Norwegian economy in 2022, growth has slowed this year. Despite this, unemployment is low and wage growth relatively high. Price has slowed somewhat but remains significantly higher than Norges Bank's inflation target.

To curb the high inflation, Norges Bank has in the past two years increased the policy rate from 0% to 4.25% and signalling that the rate will probably be raised further.

Growing geopolitical uncertainty, persistently high inflation and sharp interest rate rises are contributing to uncertainty regarding economic development both in Norway and globally going forward.

The Group's solid market position and finances are expected to help maintain good operating profit development in the future, despite much higher interest rates and ongoing uncertainty regarding economic development.

# Oslo, 8 November 2023

Board of Directors, Olav Thon Eiendomsselskap ASA

# **STATEMENT OF COMPREHENSIVE INCOME**

(NOK million)	Note	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Rental income	6	922	787	2 773	2 377	3 219
Property-related income		222	237	789	732	1 006
Property-related expenses	6	-319	-308	-1 038	-957	-1 346
Net rental income	7	825	716	2 523	2 152	2 879
Other operating income		14	13	42	138	158
Other operating expenses		-13	-12	-39	-64	-83
Administrative expenses	6	-45	-40	-133	-137	-180
Depreciation		-3	-5	-13	-21	-26
Net income from property management	7	779	672	2 379	2 067	2 747
Fair value adjustments, investment property	8	-1 308	-532	-2 445	1 302	114
Share of profit from joint ventures and associates	9	-66	-11	13	164	122
Operating profit	7	-595	128	-53	3 533	2 984
Financial income	10	29	5	20	17	58
Financial expenses	10	-277	-212	-816	-556	-786
Fair value adjustments, interest rate derivatives		80	127	492	939	878
Net financial items		-168	-80	-304	400	150
Profit before income tax		-763	48	-356	3 933	3 134
Change in deferred tax		249	45	298	-632	-444
Income tax payable		-95	-56	-215	-194	-224
Income tax		154	-11	83	-826	-668
Profit		-609	37	-273	3 107	2 466
Other Comprehensive income						
Items to be reclassified to P&L in subsequent periods: Currency translation differences from foreign operations		-26	12	52	-2	-45
Total comprehensive income		-20	49	- <b>221</b>	3 105	-45 2 420
					0 100	
Profit attributable to:		FOO	4.4	727	2 071	2 452
Shareholders of the parent Non-controlling interests		-588 -21	44 -7	-237 -36	3 071 35	2 452 14
		- 2 1	-7	-50	55	14
Total comprehensive income attributable to:						
Shareholders of the parent		-614	55	-185	3 069	2 406
Non-controlling interests		-21	-7	-36	35	14
Earnings per share, basic and diluted (NOK)		-6	0	-2	30	24

# **BALANCE SHEET**

(NOK million)	Note	30.09.2023	30.09.2022	31.12.2022
ASSETS				
Investment properties	8	58 252	58 742	57 699
Owner-occupied properties		185	186	186
Fixed assets		40	49	50
Investments in joint ventures and associates	9	1 940	3 115	2 965
Other non-current assets		651	414	374
Total non-current assets		61 068	62 506	61 274
Trade receivables and other current receivables		922	802	1 056
Cash and cash equivalents		215	310	254
Total current assets		1 137	1 112	1 310
Total assets		62 205	63 618	62 584

# EQUITY AND LIABILITIES

Share capital		101	101	101
Share premium		318	318	318
Other equity		30 971	32 480	31 815
Non-controlling interests		389	460	438
Total equity		31 780	33 359	32 673
Deferred toy lickilities		7 (00	0 1 2 1	7 940
Deferred tax liabilities		7 688	8 131	7 940
Lease liabilities		204	204	196
Interest-bearing non-current liabilities	11	18 636	18 270	17 605
Other non-current liabilities	11	34	27	100
Total non-current liabilities		26 562	26 632	25 841
Income tax payable		205	197	225
Interest-bearing current liabilities	12	2 427	2 243	2 622
-				
Trade payables and other current liabilities	12	1 231	1 187	1 224
Total current liabilities		3 863	3 628	4 070
Total liabilities		30 426	30 259	29 911
Total equity and liabilities		62 205	63 618	62 584

# STATEMENT OF CASH FLOW

(NOK million)	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Net cash flow from operations	531	467	1 588	1 540	2 045
Expensed interest	272	198	759	536	760
Paid interest	-266	-221	-773	-543	-747
Paid income tax	-7	-2	-235	-206	-207
Change in working capital	276	185	672	-155	-608
Net cash flow from operating activities	807	627	2 012	1 173	1 243
Acquisition of investment properties og fixed assets	-125	-132	-574	-476	-706
Sale of subsidiaries	-	-	-		191
Acquisition of subsidiaries	-	-0	-1 222	-249	-263
Other investments	-66	20	-343	112	240
Net cash flow from investment activities	-191	-112	-2 138	-613	-537
Proceeds from interest-bearing liabilities	1 288	2 099	5 898	7 965	9 404
Repayment of interest-bearing liabilities	-1 855	-2 099	-5 144	-7 567	-9 206
Payment on leasing liabilities	-2	-2	-6	-6	-8
Dividends paid	-	-	-672	-691	-691
Acquisition of own shares	-	-398	-	-398	-398
Net cash flow from financing activities	-569	-400	76	-698	-900
Currency translation effects on cash and cash equivalents	7	0	11	-0	-0
Net change in cash	54	115	-39	-138	-194
Cash at beginning of period	161	195	254	448	448
Cash at end of period	215	310	215	310	254

# **STATEMENT OF CHANGES IN EQUITY**

			Currency					
(NOK million)	Share capital	Share premium	translation differences	Other Equity	Hedging Si reserve	hareholders of No the parent	interests	Total
	capital	premain		other Equity				
Equity 31.12.2021	104	318	-70	30 567	-12	30 907	436	31 342
Profit	-	-	-	3 071	-	3 071	35	3 107
Other comprehensive income	-	-	-2	-	-	-2	-	-2
Acquisitions of own shares	-2	-	-	-396	-	-398	-	-398
Dividends paid	-	-	-	-674	-	-674	-17	-691
Other changes	-	-	-	-5	-	-5	6	0
Equity 30.09.2022	101	318	-72	32 563	-12	32 899	460	33 359
Profit	-	-	-	-620	-	-620	-22	-641
Other comprehensive income	-	-	-43	-	-	-43	-	-43
Dividends paid	-	-	-	-	-	-	-	-
Other changes	-	-	-	-1	-	-1	-1	-1
Equity 31.12.2022	101	318	-116	31 943	-12	32 235	438	32 672
Profit	-	-	-	-237	-	-237	-36	-273
Other comprehensive income	-	-	52	-	-	52	-	52
Dividends paid	-	-	-	-660	-	-660	-12	-672
Other changes	-	-	-	1	-	1	-1	0
Equity 30.09.2023	101	318	-63	31 046	-12	31 391	389	31 780

# NOTES TO THE ACCOUNTS

(NOK million)

#### **Note 1 GENERAL INFORMATION**

Olav Thon Eiendomsselskap ASA is based in Norway and is listed on Oslo Stock Exchange. The head office is situated in Oslo. The Group's consolidated financial statements includes Olav Thon Eiendomsselskap ASA and subsidiaries, as well as the Group's interests in joint ventures and associated companies. The Group has activities in Norway and Sweden. The interim financial statements were adopted by the Board on 8 November 2023. There has been no audit of the interim financial information.

#### **Note 2 ACCOUNTING PRINCIPLES**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by IASB and as adopted by EU. The consolidated accounts have been prepared in accordance with IAS 34 Interim Financial Reporting.

The accounting principles on which the interim report is based are in accordance with the principles used in the preparation of the annual report for 2022.

#### **Note 3 CHANGES IN GROUP STRUCTURE**

No events of significance to the assessment of the Group's position and results have occurred after the reporting date.

#### **Note 4 ESTIMATES**

Preparation of interim financial statements involves the use of judgements, estimates and assumptions that affect the application of accounting principles and amounts recognised in the Group's position and results. In preparing the interim financial statements, management has used the same assessments related to the application of accounting principles that formed the basis for the consolidated financial statements for 2022.

#### **Note 5 SUBSEQUENT EVENTS**

No events of significance to the assessment of the Group's position and results have occurred after the reporting date.

#### **Note 6 RELATED PARTY TRANSACTIONS**

The company has the following transactions with related parties:

Transactions	Counterparty	30.09.2023	30.09.2022	31.12.2022
Rental income	Companies in Thon Holding Group	85	63	94
Property-related expenses	Companies in Thon Holding Group	7	8	17
Operating and administration agreements	Companies in Thon Holding Group	123	113	154

# Note 7 BUSINESS SEGMENTS

The Group has activities within two strategic business segments and two geographical areas. The segment reporting is based on the internal management reporting.

	Operating segments				Geographical areas		
Q3 2023	Shopping centres	Commercial property	Other activity	Group	Norway	Sweden	Group
Rental income	686	235	-	922	866	56	922
Property-related income	197	25	-	222	205	17	222
Property-related expenses	-238	-81	-	-319	-293	-26	-319
Net rental income	645	180	-	825	778	47	825
Other operating income	1	-	13	14	14	-	14
Other operating expenses	-3	-	-9	-13	-13	-	-13
Administrative expenses	-35	-9	-	-45	-41	-4	-45
Depreciation	-1	-2	-	-3	-3	-0	-3
Net income from property management	606	168	4	779	735	43	779
Fair value adjustments, investment property	-751	-557	-	-1 308	-1 202	-106	-1 308
Share of profit from joint ventures & associates	-66	0	-	-66	-66	-	-66
Operating profit	-210	-388	4	-595	-532	-63	-595

	Operating segments			Geographical areas			
Q3 2022	Shopping centres	Commercial property	Other activity	Group	Norway	Sweden	Group
Rental income	582	205	-	787	740	47	787
Property-related income	213	24	-	237	219	18	237
Property-related expenses	-239	-70	-	-308	-272	-37	-308
Net rental income	556	159	-	716	687	29	716
Other operating income	1	-	13	13	13	-	13
Other operating expenses	-2	-	-10	-12	-12	-	-12
Administrative expenses	-31	-9	-	-40	-37	-3	-40
Depreciation	-3	-2	-	-5	-5	-0	-5
Net income from property management	521	148	3	672	646	26	672
Fair value adjustments, investment property	-357	-176	-	-532	-525	-7	-532
Share of profit from joint ventures & associates	-11	0	-	-11	-11	-	-11
Operating profit	153	-28	3	128	110	19	128

	Operating segments			Geographical areas			
30.09.2023	Shopping centres	Commercial property	Other activity	Group	Norway	Sweden	Group
Rental income	2 070	703	-	2 773	2 603	169	2 773
Property-related income	686	102	-	789	738	51	789
Property-related expenses	-793	-246	-	-1 038	-946	-92	-1 038
Net rental income	1 964	559	-	2 523	2 395	128	2 523
Other operating income	8	-	34	42	42	-	42
Other operating expenses	-13	-	-27	-39	-39	-	-39
Administrative expenses	-105	-28	-	-133	-122	-11	-133
Depreciation	-6	-7	-	-13	-13	-0	-13
Net income from property management	1 848	524	8	2 379	2 262	117	2 379
Fair value adjustments, investment property	-1 467	-978	-	-2 445	-2 316	-129	-2 445
Share of profit from joint ventures & associates	11	1	-	13	13	-	13
Operating profit	392	-452	8	-53	-41	-12	-53

	Operating segments			Geographical areas			
	Shopping	Commercial					
30.09.2022	centres	property	Other activity	Group	Norway	Sweden	Group
Rental income	1 760	617	-	2 377	2 232	145	2 377
Property-related income	641	91	-	732	680	52	732
Property-related expenses	-730	-227	-	-957	-843	-114	-957
Net rental income	1 671	481	-	2 152	2 069	83	2 152
Other operating income*	91	-	47	138	138	-	138
Other operating expenses	-25	-	-40	-64	-64	-	-64
Administrative expenses	-110	-27	-	-137	-127	-10	-137
Depreciation	-13	-8	-	-21	-21	-0	-21
Net income from property management	1 614	446	7	2 067	1 994	73	2 067
Fair value adjustments, investment property	962	340	-	1 302	1 186	116	1 302
Share of profit from joint ventures & associates	164	0	-	164	164	-	164
Operating profit	2 740	786	7	3 533	3 345	189	3 533

	Operating segments			Geographical areas			
31.12.2022	Shopping centres	Commercial property	Other activity	Group	Norway	Sweden	Group
Rental income	2 375	844	-	3 219	3 015	203	3 219
Property-related income	883	123	-	1 006	937	69	1 006
Property-related expenses	-1 063	-283	-	-1 346	-1 190	-155	-1 346
Net rental income	2 194	684	-	2 879	2 762	117	2 879
Other operating income*	103	-	55	158	158	-	158
Other operating expenses	-39	-	-44	-83	-83	-	-83
Administrative expenses	-143	-37	-	-180	-167	-14	-180
Depreciation	-16	-10	-	-26	-26	-	-26
Net income from property management	2 099	637	11	2 747	2 644	103	2 747
Fair value adjustments, investment property	174	-60	-	114	5	109	114
Share of profit from joint ventures & associates	122	-1	-	122	122	-	122
Operating profit	2 396	577	11	2 984	2 771	212	2 984

\*Includes gain from the sale of the Amfi Drift group of NOK 69 million

# Note 8 INVESTMENT PROPERTY

	30.09.2023	30.09.2022	31.12.2022
Investment property - owned - fair value 01.01	57 509	56 530	56 530
Investment property - right-of-use-assets - fair value 01.01	190	337	337
Sum investment property - fair value 01.01	57 699	56 866	56 866
Acquisitions/expenditure on properties	570	460	684
Acquisitions and divestments companies/investment property	2 308	250	262
Change in fair value recognised in the period	-2 437	1 311	126
Change in fair value right-of-use-assets recognised in the period	-8	-8	-11
Net other changes right to use assets	17	-128	-136
Effect of currency exchange differences in foreign operations	103	-8	-94
Other changes	1	-0	1
Closing balance	58 252	58 742	57 699
of this investment property - owned	58 054	58 542	57 509
of this investment property - right-of-use-assets	198	200	190

The table below presents a sensitivity analysis at the balance sheet date, showing changes in fair value of investment properties when yield and rent levels is changed.

	Fair Value	Rent level					
	Investment property (owned)	- 10 %	Unchanged	+ 10 %			
	- 1 %-points	63 334	70 304	77 275			
-	- 0,5 %-points	57 290	63 589	69 888			
Yield	Unchanged	52 308	58 054	63 800			
	+ 0,5 %-points	48 131	53 413	58 695			
	+ 1,0 %-points	44 579	49 466	54 353			

# Note 9 JOINT VENTURES AND ASSOCIATED COMPANIES

The table below shows underlying figures in the income statement and financial position for joint ventures and associated companies.

Joint ventures	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Net rental income	50	71	156	219	297
Fair value adjustments, investment property	-71	-62	-66	-13	-105
Fair value adjustments, interest rate derivatives	2	4	16	27	23
Expenses	-25	-35	-78	-97	-135
Income taxes	0	7	-20	-13	7
Profit	-44	-15	8	123	86
Investment properties			2 445	3 610	3 549
Other assets			243	312	217
Total assets			2 688	3 922	3 766
Equity			1 427	2 582	2 437
Non-current liabilities			1 171	1 241	1 230
Current liabilities			91	99	99
Total equity and liabilities			2 688	3 922	3 766

Associated companies	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Net rental income	15	14	45	41	59
Fair value adjustments, investment property	-34	-4	-17	26	10
Expenses	-8	-5	-21	-14	-23
Income taxes	5	-1	-2	-12	-10
Profit	-22	4	5	41	36
Investment properties			874	902	887
Other assets			77	117	124
Total assets			951	1 018	1 011
Equity			513	533	528
Non-current liabilities			419	468	464
Current liabilities			18	17	18
Total equity and liabilities			951	1 018	1 011

# Note 10 FINANCIAL INCOME AND FINANCIAL EXPENSES

	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Interest income	7	5	20	9	15
Currency gain	22	0	0	8	43
Other financial income	-	-	0	0	-0
Total financial income	29	5	20	17	58
Interest expenses	-269	-195	-749	-524	-745
Interest expenses related to lease liabilities	-3	-3	-10	-12	-15
Currency loss	-0	-9	-41	0	0
Other financial expenses	-4	-5	-16	-21	-25
Total financial expenses	-277	-212	-816	-556	-786
CURRENCY ITEMS					
Currency translation differences from foreign operations	-26	12	52	-2	-45
Currency translation effects on cash and cash equivalents	7	0	11	-0	-0
Other currency items	14	-9	-52	8	43
Total currency effects	-4	3	11	6	-3

# Note 11 NON-CURRENT LIABILITIES

	30.09.2023	30.09.2022	31.12.2022
Bonds	9 283	10 300	9 500
Other interest-bearing liabilities	9 353	7 970	8 105
Total Interest-bearing current liabilities	18 636	18 270	17 605
Fair value interest rate swaps*	-	-0	70
Other liabilities	34	27	31
Total non-current liabilities	34	27	100

\* The long-term part of interest rate swaps has a positive fair value of NOK 298 million as at 30 September, and is classified as other non-current assets.

# Note 12 CURRENT LIABILITIES

	30.09.2023	30.09.2022	31.12.2022
Commercial papers	244	495	378
Bonds	2 156	1 721	2 155
Bank loans	27	27	88
Total Interest-bearing current liabilities	2 427	2 243	2 622
Fair value interest rate swaps*	-	76	40
Lease liabilities	8	8	7
Trade payables	120	125	139
Accrued interest	31	24	44
Duties payable	153	137	87
Other current liabilities	920	817	906
Total trade payables and other current liabilities	1 231	1 187	1 224

\* The short-term part of interest rate swaps has a positive fair value of NOK 85 million as at 30 September, and is classified as trade receivables and other current receivables.

# **ALTERNATIVE PERFORMANCE MEASURES**

Amounts in NOK million

Olav Thon Eiendomsselskap ASA prepares consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS).

The company also wishes to present alternative performance measures (APM) in order to provide readers with a better understanding of the company's underlying financial results.

#### 1. Fair value adjustments in investment properties and interest rate derivatives

Fair value adjustments in investment properties and interest rate derivatives affect the group's profit before tax. These income statement items are considered to be more determined by external factors than the other profit and loss items.

	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Fair value adjustments in:					
investment properties recognised in profit and loss	-1 308	-532	-2 445	1 302	114
investment properties in joint ventures	-71	-62	-66	-13	-105
investment properties in associated companies	-34	-4	-17	26	10
interest rate derivatives recognised in profit and loss	80	127	492	939	878
interest rate derivatives in joint ventures	2	4	16	27	23
Fair value adjustments, investment properties and derivatives	-1 332	-467	-2 020	2 282	920

# 2. Profit before income tax, fair value adjustment and currency result

Profit before tax, fair value adjustments and currency is intended to give readers a better understanding of the Group's operating business development.

	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Profit before income tax	-763	48	-356	3 933	3 134
Income tax in joint ventures	-0	-7	20	13	-7
Income tax in associated companies	-5	1	2	12	10
Fair value adjustments investment properties and derivatives	1 332	467	2 020	-2 282	-920
Currency gain	-22	-0	-0	-8	-43
Currency loss	0	9	41	-0	-0
Profit before income tax, fair value adjustment and currency result	541	518	1 727	1 668	2 174

# 3. Equity ratio

Equity ratio is the Group's total book equity divided by the Group's total equity and debt on the balance sheet date, and indicates the relative proportion of equity used to finance a company's assets.

	30.09.2023	30.09.2022	31.12.2022
Total equity	31 780	33 359	32 673
Total equity and debt	62 205	63 618	62 584
Equity ratio	51 %	52 %	52 %

# ALTERNATIVE PERFORMANCE MEASURES (continued)

# 4. Long term net asset value per share and equity per share

Long term net asset value per share takes into account a fair value assessment of the deferred tax liabilities. Equity per share is calculated as the majority's share of equity divided by the number of shares.

	30.09.2023	30.09.2022	31.12.2022
Majority share of equity	31 390	32 899	32 235
Deferred tax liabilities (deferred tax liabilites current assets excluded)	7 682	8 117	7 926
Fair value of debt - deferred tax liabilities - 6 %	-2 095	-2 214	-2 162
Long term net asset value	36 978	38 803	37 999
Number of shares (own shares not included)	101 478 908	101 478 908	101 478 908
Long term net asset value per share in NOK	364	382	374
Equity per share in NOK	309	324	318

# 5. Liquidity reserves

Calculation of liquidity reserves is considered to give the reader a better understanding of the Group's ability to service short-term liquidity needs.

	30.09.2023	30.09.2022	31.12.2022
Unutilized overdrafts and other credit facilities	5 017	5 128	4 885
Cash and cash equivalents	215	310	254
Liquidity reserves	5 232	5 438	5 139

# 6. Amortisation next 12 months

Amortisation for the next 12 months show interest-bearing debt that falls due over the next 12 months, and provides a picture of the Group's future obligations.

	30.09.2023	30.09.2022	31.12.2022
Commercial papers	244	495	378
Bonds	2 156	1 721	2 155
Bank loans	27	27	88
Amortisation next 12 months	2 427	2 243	2 622

#### 7. Net Interest-bearing debt and loan to value ratio

Splitting the Group's total debt into interest-bearing debt and non-interest-bearing debt is intended to give readers a better understanding of the Group's debt situation and the Group's financial position. Net interest-bearing debt is calculated by deducting the Group's cash and cash equivalents from its interest-bearing debt. Net interest-bearing debt is used in, among other things, the calculation of the Group's loan to value ratio.

	30.09.2023	30.09.2022	31.12.2022
Bonds, non-current	9 283	10 300	9 500
Bonds, current	2 156	1 721	2 155
Commercial papers, current	244	495	378
Debt to credit institutions, long-term	9 353	7 970	8 105
Debt to credit institutions, short-term	27	27	88
Interest-bearing debt*	21 063	20 513	20 227
Cash and cash equivalents	-215	-310	-254
Net interest-bearing debt	20 848	20 204	19 973
Market value properties (see APM 11)	58 249	58 754	57 715
Loan to value ratio	36 %	34 %	35 %
* Unsecured part of interest-bearing debt (where the Group has not provided collateral)	11 683	11 478	10 995

# ALTERNATIVE PERFORMANCE MEASURES (continued)

# 8. Interest per balance sheet date

Interest on the balance sheet date is accounted interest expenses on the balance sheet date converted to annualized interest divided by interestbearing debt on the balance sheet date.

	30.09.2023	30.09.2022	31.12.2022
Annualized interest expenses on interest-bearing debt as of the balance sheet date	1 114	683	803
Annualized interest expenses on current interest rate swaps per balance sheet date	-40	119	97
Annualized interest expenses per balance sheet date	1 074	802	901
Interest-bearing debt	21 063	20 513	20 227
Interest per balance sheet date	5,10 %	3,91 %	4,45 %

# 9. Interest coverage ratio

The interest coverage ratio shows the group's ability to pay its interest obligations. It is calculated by dividing the net income from property management before depreciation (12-month rolling) on net interest expenses from interest-bearing debt (12-month rolling).

	30.09.2023	30.09.2022	31.12.2022
Net income from property management (12-month rolling)	3 060	2 717	2 747
Depreciation last (12-month rolling)	18	33	26
Net income from property management before depreciation (12-month rolling)	3 078	2 750	2 773
Interest expenses on interest-bearing debt (12-month rolling)	970	676	745
Interest income (12-month rolling)	-26	-9	-15
Net interest expenses (12-month rolling)	944	667	730
Interest coverage ratio	3,3	4,1	3,8

# 10. Net investments

Net investments is calculated by using fair value of investments in investment properties in addition to net supply of other fixed assets and other investments.

	Q3 2023	Q3 2022	30.09.2023	30.09.2022	31.12.2022
Investment properties	124	130	570	460	684
Acquisitions and divestments companies	0	0	1 222	59	71
Other fixed assets	1	2	1	11	18
Other investments	10	17	37	81	115
Net investments	135	150	1 830	611	889

# ALTERNATIVE PERFORMANCE MEASURES (continued)

### 11. Market value properties

Market value of properties shows the sum of the market value of investment properties owned and owner-occupied properties, which are accounted for according to different accounting principles in the Group's balance sheet. The market value does not include investment property defined as right-to-use assets.

	30.09.2023	30.09.2022	31.12.2022
Market value investment properties - owned (see note 8)	58 054	58 542	57 509
Market value owner-occupied properties	195	212	206
Market value properties	58 249	58 754	57 715
In addition, the Group owns properties through joint ventures and associated companies:			
Market value of properties joint venture (Group share)	2 445	3 610	3 549
Market value of properties associated companies (Group share)	874	902	887

# 12. Annualized rental income level

The annualized rental income level shows the real estate portfolio's expected market rent for leased and vacant premises, and provides a picture of the Group's earning potential.

	30.09.2023	30.09.2022	31.12.2022
Annualized market rent leased premises	3 641	3 244	3 268
Annualized market rent vacant premises	129	106	117
Annualized rental income level	3 770	3 350	3 385
In addition, the Group owns properties through joint ventures and associated companies:			
Annualized market rent leased premises owned through joint ventures and associated companies	224	272	286
Annualized market rent vacant premises owned through joint ventures and associated companies	6	13	9
Annualized rental income level owned through joint ventures and associated companies	230	285	295
Total annualized rental income level	4 000	3 635	3 680

# 13. Net yield properties

Net yield is the annualized rental income level less normalized (over time) lessor's owner costs divided by the market value of properties adjusted for plots and the relevant non-rental part of properties.

	30.09.2023	30.09.2022	31.12.2022
Annualized rental income level	3 770	3 350	3 385
Lessor's owner cost	492	464	464
Annualized net rental income level	3 278	2 886	2 921
Market value properties	58 249	58 754	57 715
Adjustment market value for plots etc	596	493	424
Market value properties after adjustment	57 653	58 261	57 291
Net yield properties	5,69 %	4,95 %	5,10 %



Pictures: Amfi Steinkjer

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